## IPS Ltd

## **Conveyancing Rights**

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## **APPENDIX 1**

## **CERTIFICATION RULES**

## 1 Definitions

'Certificate' means a Conveyancing Services Certificate

'ILEX' means the Institute of Legal Executives

'IPS' means 'ILEX Professional Standards Limited'

'Institute' means ILEX or any other body that becomes responsible for its regulatory functions

'Knowledge and Experience Guidelines' means the Knowledge and Experience Guidelines set out in Appendix 1 to these Rules

'Qualifying member' is a member of the Institute who falls within paragraph 3.3 of these Rules.

'Rules' refers to the current version of the Institute's Certification Rules relating to a Conveyancing Services Certificate

## 2. Purpose and administration of the Rules

- 2.1 These Rules apply to applications made to the Institute for a Certificate.
- 2.2 For the avoidance of doubt the operation and administration of these Rules has been delegated by the Institute to IPS.

## 3. Eligibility to apply for a certificate

- 3.1 Applications for a Certificate may be made in accordance with paragraph 3.2 by qualifying members as defined by paragraph 3.3.
- 3.2 Where a person who is not a qualifying member wishes to apply for a Certificate he must also apply at the same time to the Institute for qualifying membership on the form prescribed for this purpose by the Institute. A Certificate will only be granted to a person who has been accepted into qualifying membership by the Institute.
- 3.3 A qualifying member for the purposes of these Rules is a person who is:
  - 1. a Fellow or Graduate Member of the Institute, or

- **2.** a Conveyancing Associate Member of the Institute
  - within any other category of membership, which the Institute may establish from time to time and which the Institute has determined as being appropriate for those applying for a Certificate.
- 3.4 A Conveyancing Associate Member is a person who has been accepted by the Institute as meeting the rules relating to this category of member.

#### 4. Applications for Certificate

- 4.1 Applications for a Certificate must be made to the Institute on the form prescribed by the Institute.
- 4.2 Applicants must provide the following supporting information or statements:
- 4.2.1 where an applicant is unable to give a declaration in relation to the matters mentioned in paragraph 5.2.1 of these Rules, a statement in writing explaining why this is the case.
- 4.2.2 proof of identity and residence in such form as the Institute may prescribe.
- 4.2.3 in the case of an applicant in independent practice, a bankers' reference in relation to the practice in such form as the Institute may prescribe.
- 4.2.4 where required to do so by the Institute, an employer's reference in such form as the Institute may prescribe.
- 4.2.5 a written statement outlining the applicant's qualifications, his typical workload over the last two years, stating the range of his work and its complexity.
- 4.2.6 in the case of an employed member, written confirmation from his employer of the workload details given by the applicant under paragraph 4.2.5.
- 4.2.7 a portfolio, in the form prescribed by the Institute, of five cases handled by the applicant over the past two years which demonstrates that his knowledge of the law and procedure relating to conveyancing business meet the knowledge and experience guidelines
- 4.2.8 in the case of an applicant who relies on knowledge not gained through examination to meet the knowledge requirements of the Knowledge and Experience Guidelines, evidence of his knowledge of

the law and practice relating to conveyancing business provided by completing an assessment form provided by the Institute.

- 4.2.9 if so required by the Institute, such references, other than those referred to in this paragraph, necessary to support the applicant's statements relating to his knowledge or experience.
- 4.2.10 in the case of applicants in independent practice, a written statement relating to the practice requirements referred to in paragraph 6.2 of these Rules and such evidence to support that statement as may be required by the Institute from time to time.
- 4.2.11 where required to do so, a signed right of inspection authority referred in paragraph 12 of these Rules.
- 5. The eligibility criteria
  - 5.1 Applicants for a Certificate must, at the date that the Certificate is granted:
    - be a qualifying member (paragraph 3)
    - be in good standing (paragraph 5.2)
    - demonstrate that they have an acceptable level of experience of delivering conveyancing services (paragraph 5.3)
    - show that they have sufficient knowledge of relevant law and practice (paragraph 5.3)
  - 5.2 The applicants' standing
  - 5.2.1 Applicants for a Certificate must sign declarations, in such form as the Institute may require, to the following effect that is, that:
    - they have no criminal convictions and are not subject to criminal investigation, (driving offences not resulting in disqualification from driving are excepted)
    - they are not bankrupt or subject to any bankruptcy proceedings nor have they made any composition with their creditors or entered into an Individual Voluntary Arrangement
    - they have no court judgments recorded against them and are not at the date of application subject to any court proceedings
    - they are not nor have they been subject to any disciplinary proceedings by any professional institution of which they are a

member or were a member which resulted in their expulsion or any other penalty

- they have not been made subject to an Order made under section 43 Solicitors Act 1974
- in the case of applicants who are directors of a company which delivers conveyancing services, that,
  - 1. there are no restrictions in law that would prevent them from continuing to act as a director of that company
  - 2. the applicant and the company have met the requirements of the Companies Acts
  - 3. the company is not subject to any proceedings which would result in its liquidation or in it being wound up
  - 4. the company has no criminal convictions recorded against it and is not subject to criminal investigations
  - 5. the company has no court judgments recorded against it and is not at the date of application subject to any court proceedings
  - 6. that no other director or senior member of the company is or has been subject to disciplinary proceedings by a professional institution of which they are a member in relation to the activities of that company.
- 5.2.2 Applicants who are unable to sign any of the declarations referred to in paragraph 5.2.1 may instead submit in writing information relating to the declarations concerned that they would like the Institute to take into account in considering their application.
- 5.2.3 Where an applicant submits information relating to a declaration in accordance with paragraph 5.2.2 the Institute, will consider whether that information is sufficient to enable the application to decide whether to allow applicant to become a conveyancing practitioner to proceed. In any case in which the Institute decides that an application cannot proceed the applicant will be informed of the reasons for this decision in writing and his application rejected.
- 5.2.4 The Institute may undertake the following searches and inquiries in order to establish that the applicant is in good standing:
  - of its own records

- of the Criminal Records Bureau, in the case of an applicant in independent practice, and in such other cases as it considers appropriate
- of any professional institution to which the applicant belongs or has belonged
- in the case of applicants who are directors of a limited company, of Companies House
- of such other organisations or sources as it may consider relevant to the application.

5.2.5 If as a result of the searches and inquiries referred in paragraph 5.2.4 the Institute has reason to believe that an applicant is not in good standing, then it will notify the applicant accordingly in writing and his application will be rejected.

- 5.2.6 Where an application is rejected under paragraphs 5.2.3 or 5.2.5 the applicant may make written representations to the Institute within 14 days of being so informed. The Institute will consider those representations within 28 days of them being received and notify the applicant of the outcome.
- 5.2.7 All applicants will be required to provide proof of their identity and their residence in a form to be determined by the Institute.
- 5.2.8 In the case of a self-employed applicant or one who is director of a company the Institute may require bankers' references in relation to the business or company.
- 5.2.9 The Institute may in the case of an employed applicant require that applicant to provide a character or employer's reference.
- 5.3 Knowledge and Experience
- 5.3.1 All applicants must submit with their application a written statement outlining their qualifications, details of their typical workload over the last two years and an indication of the range of that work and its complexity.
- 5.3.2 Applicants who are employed must also submit written confirmation from their employers of the workload details given under paragraph 5.3.1.
  - Applicants must submit a portfolio (the experience portfolio) which meets the Portfolio and Development Plan Guidelines in Appendix 3, which

- demonstrates experience of conveyancing business as a substantial part of their work in the period immediately prior to their application, and which
- contains details of five cases that they have handled over the past two years which demonstrates practical experience of applying the law and procedure relating to conveyancing business.
- 5.3.4 Where an applicant relies on knowledge not gained through examination, written evidence of his knowledge of the law and practice relating to conveyancing business must also be provided in accordance with the Portfolio and Development Plan Guidelines in Appendix 3.
- 5.3.5 The Institute may in any case require an applicant to provide written references to support his statements relating to his knowledge or experience.
- 5.3.6 The Institute will assess an applicant's experience by reference to the Knowledge and Experience Guidelines. In applying these Guidelines the Institute will normally expect an applicant to:
  - a. have passed examinations which are of a similar standard and content to the land law and conveyancing modules of the ILEX level 6 exams, or
  - b. where an applicant relies on knowledge that has not been gained through a formal examination, he will complete an assessment form which demonstrates his knowledge of relevant law and legal practice to a level comparable to that of a successful candidate at level 6 of the ILEX Professional Diploma subjects, and
  - c. have had experience of delivering conveyancing services as a substantial part of his work in the period immediately prior to his application.
- 5.3.7 Where the Institute decides that an applicant's knowledge or experience does not meet the Knowledge and Experience Guidelines or for any other reason finds that an applicant's experience is inadequate, then
  - it may request further information from the applicant, or
  - defer the application to enable the applicant to undergo further training, or
  - reject the application

5.3.8 Where the Institute decides to defer or reject an application, the applicant may make representations in writing to the Institute. Where an applicant makes representations, the Institute will give further consideration to the application and notify the applicant of its decision in writing.

## 6. Qualifying members in independent practice

6.1 All applicants in independent practice must satisfy the practice requirements. Applicants in this category will be required to submit a financial or business plan.

6.2 In these Rules the term 'practice management requirements' refers to the following arrangements:

- overall practice management arrangements that comply with the Institute's Practice Management and Accounts Rules for the time being
- accounting arrangements which comply with the Practice Management and Accounts Rules of the Institute for the time being

For the avoidance of doubt reference to arrangements under the Practice Management and Accounts Rules include:

- professional indemnity insurance which complies with the requirements of the Institute for the time being
- an anti-discrimination policy which accords with the requirements of the Institute for the time being
- a money laundering policy which accords with the requirements of current legislation and any relevant Code of Practice
- a complaints procedure which complies with the Institute's requirements
- a publicity code which accords with the requirements of the Institute for the time being
- contributions which have been made to the Institute's Compensation fund for the year in which the application is made.
- 6.3 Applicants must include with their application a written statement that they have put the practice management requirements in place in their practice.

6.4 The statement referred to in paragraph 6.3 must be accompanied by such documentary evidence as the Institute may from time to time require.

## 7. Practice and accounts course requirements

- 7.1 The Institute may require a qualifying member in independent practice or an employed qualifying member intending to enter independent practice under paragraph 10, to successfully complete a Practice Management or Accounts course or both before considering whether to issue a Certificate.
- 7.2 This requirement may be imposed in the following circumstances:
  - if the applicant has not previously completed a relevant practice management or accounts course successfully
  - where the Institute is not satisfied that the applicant's current or proposed practice or financial management arrangements comply with the Institute's Practice and Accounts Rules for the time being
  - in any other circumstances where the Institute believes that it would be beneficial for the applicant's existing or future practice for him to complete a practice management or accounts course.
- 7.3 Where the Institute imposes a requirement that the applicant must undertake a Practice Management course or accounts course, subject to the requirement of paragraphs 7.6 to 7.8, the applicant must successfully complete a relevant course within 12 months of the date that the requirement was imposed by the Institute. Until that requirement is met the application will be deferred.
- 7.4 If an applicant who is subject to a requirement in accordance with paragraph 7.1 fails to meet that requirement then his application will lapse, unless the Institute agrees to extend the 12-month period for compliance.
- 7.5 If the applicant wishes the Institute to extend the period for complying with paragraph 7.1 he must apply in writing to the Institute within one month of the period for compliance expiring. The Institute will then consider the applicant's representations and notify the applicant of its decision in writing prior to the expiry of that period.
- 7.6 Before registering for a practice management or accounts course an applicant subject to a requirement to do so under paragraph 7.1 must notify the Institute in writing of his intention to do so. The Institute

will then indicate whether the courses concerned meet its requirements in relation to that applicant.

- 7.7. The course content of the Practice Management course must comply with the Institute's course outcomes as set out in Appendix 4(a) and the Accounts course the outcomes as set out in Appendix 4(b).
- 7.8 The Institute will only approve a Practice Management course and accounts course where a written completion Certificate is issued to the candidate.

## 8. Compensation Fund

8.1 The Institute will not consider any application for a Certificate from an applicant who is liable to contribute to the Institute's Compensation Fund and who has failed to make that contribution for the year in which his application is made or any previous years until those payments have been made.

## 9. Issue and validity of Certificates

- 9.1 An applicant who is in employment under the supervision of an authorised person who meets the eligibility criteria and who has met any other conditions imposed by the Institute will be granted a Certificate.
- 9.2 An applicant in independent practice at the date of their application who meets the eligibility criteria and who has met any other conditions imposed by the Institute will be granted a Certificate, if he also,
  - meets the practice management criteria, and
  - has signed the right of inspection authority referred to paragraph 12
- 9.3 The Institute may impose conditions or restrictions on any category of Certificate and where it does so will give reasons in writing for such an imposition.

## 10. Change of status

- 10.1 An employed member who holds a Certificate may apply for a replacement Certificate on the basis that he wishes to practice on his own account. The replacement Certificate will only be granted when
  - it is confirmed that he is in good standing

- he has given the practice management undertaking in paragraph 10.2
- he has signed the right of inspection authority referred to paragraph 12, and
- he meets any other condition or requirement imposed by the Institute.
- 10.2 The practice management undertaking in relation to a member applying for a replacement Certificate under paragraph 10.1 is that the member will not commence practice without first putting in place the practice requirements.
- 11. Renewal of Certificates
  - 11.1 Certificates granted to employed members will not be subject to annual renewal provided that the member concerned continues to be a qualifying member in good standing and to meet any other requirements of the Institute for the time being.
  - 11.2 The Institute may at its discretion impose a requirement for employed members to reapply for a Certificate.
  - 11.3 Qualifying members in independent practice will be required to renew their certificates annually or at such intervals as the Institute may from time to time determine. These members must on their application for renewal submit annual accounts certified by a qualified accountant together with written proof that they have professional indemnity insurance in place for the coming year and any other documentation required by the Institute's Practice and Accounts Rules for the time being.
  - 11.4 The Institute may undertake a review of the applicant's accounts and insurance arrangements and may undertake a personal interview of the applicant and an inspection of the member's practice under Institute's Practice Management and Accounts Rules for the time being.
  - 11.5 The Institute will renew the Certificate of a qualifying member in independent practice where it is satisfied that:
  - (a) his annual accounts, certified by a qualified accountant, are in order;
  - (b) he remains in good standing.
  - (c) he has provided proof that he has professional indemnity insurance in place;

- (d) he has provided proof that he has made a contribution to the compensation fund for the forthcoming year;
- (e) he has provided proof that he continues to meet the practice management criteria, and
- (f) he has provided an annual return containing details of complaints made to him or his practice in the preceding 12 months, information on any staff employed (including their qualifications and experience), a copy of his standard client care letter, a written undertaking that clients are being updated on a regular basis, and such other information as IPS may from time to time require.
- 11.6 Where an employed member who has been granted a replacement Certificate under paragraph 10.1 has given the practice management undertaking in paragraph 10.2 seeks to renew that Certificate on its anniversary, that Certificate will only be renewed if the Institute is:
  - satisfied that the member concerned has honoured that undertaking, and
  - the member remains in good standing, and
  - his accounts and insurance arrangements are in order, and
  - satisfied that he has met any other requirements of the Institute under these rules.
- 11.7 Where a member was granted a Certificate under paragraph 9.3 that Certificate will only be renewed on three occasions.
- 11.8 The Institute may impose conditions or restrictions on the renewal of any category of Certificate and where it does so will give reasons in writing for such an imposition.
- 11.9 In any case where a member is seeking renewal of their Certificate, the Institute may refuse to grant a renewal if there are any outstanding contributions to the Institute's Compensation Fund.

## 12. Right of inspection authority

12.1 The Institute will not issue a Certificate to an applicant in independent practice unless the applicant first signs the right of inspection authority referred to in paragraph 12.2.

- 12.2. The right of inspection authority is an irrevocable written authority given by an applicant for the grant of a Certificate to provide the Institute, upon production of that authority, with:
  - full and unimpeded access to all the Certificate holder's practice papers, accounts, records and files; and
  - full cooperation both personally and by the direction to the Certificate holder's staff with the inspection; and
  - any information relating to the Certificate holder's practice requested by the person acting on behalf of the Institute; and
  - reasonable office facilities for such period as the Institute may require; and
  - copies of any documents which the Institute wish to remove, and at no charge; and
  - authority to the Certificate holder's present or previous accountant or any other person to provide information and/or documents to the person acting on behalf of the Institute as they may require.
- 12.3 The Institute will exercise the authority referred to in paragraph 12.2 in accordance with its Practice and Accounts Rules relating to Certificate holders in independent practice then in force.

## 13. Suspension of Certificates

13.1 The Institute may suspend a Certificate where a Certificate holder becomes subject to an inspection, an investigation or disciplinary proceedings or under its powers in its Practice and Accounts Rules relating to Certificate holders in independent practice or for any other reasonable cause.

## 14. Continuous professional development

14.1 All Certificate holders must complete the number of continuous professional development hours relating to conveyancing services that the Institute determines as being relevant to their membership status.

## KNOWLEDGE AND EXPERIENCE GUIDELINES

## CONVEYANCING BUSINESS CERTIFICATE

- 1. Applicants for a conveyancing business certificate must meet the eligibility criteria. A key part of this process will be establishing that applicants have an acceptable level of experience of delivering conveyancing services and that they have sufficient knowledge of relevant law and practice relating to conveyancing services.
- 2. This will be done by assessing information provided by an applicant about their knowledge and experience of conveyancing against the Knowledge and Experience Criteria in paragraph 5 and other relevant criteria referred to in these Guidelines.
- 3. The information that applicants must provide as part their applications for a Certificate is set out in paragraph 5.3 of the Certification Rules and referred to in paragraphs 6.3, 6.5. 7.2 and 7.3 of these Guidelines.
- 4. In these Guidelines 'conveyancing business' Includes 'reserved instrument activities' as defined by paragraph 5 of Schedule 2 of the Legal Services Act 2007.

## Knowledge and Experience Criteria

5. The Knowledge and Experience Criteria are shown in the Annex to this Appendix.

## Assessing applications against the Knowledge and Experience Guidelines

- 6. Knowledge of the law relating to conveyancing business
- 6.1 Applicants who have passed the ILEX level 6 examinations in land law and conveyancing will normally satisfy the Institute's knowledge requirements.
- 6.2 Applicants who rely on ILEX Level 6 qualifications should submit full details of the dates on which the examinations were taken.
- 6.3 Applicants who wish the Institute to accept other qualifications as being of a similar standard and content of the ILEX Level 6 examinations must submit full details of the syllabus of those qualifications, the dates the relevant examinations were taken and such evidence of success in those examinations as the Institute may determine.

- 6.4. Qualifications falling within paragraph 6.3 will be assessed against the Knowledge and Experience Criteria in paragraph 5 using the scoring system in paragraph 6.7.
- 6.5 Those applicants who wish the Institute to accept knowledge gained other than through formal examination will need to submit a completed assessment form provided by the Institute which establishes that their knowledge of the law and practice relating to conveyancing business is equivalent to a successful candidate at the ILEX Level 6 exams referred to in paragraph 6.1.
- 6.6 Assessment forms submitted by applicants under paragraph 6.5 will be evaluated by reference to the Knowledge and Experience Criteria in paragraph 5 using the scoring system referred to in paragraph 6.7.
- 6.7 The information submitted by an applicant under paragraphs 6.3 and 6.5 will be assessed using the Knowledge column of each of the two subject areas in the Knowledge and Experience Criteria. Each of these two areas has been allocated a number of points and applicants will be expected to score as follows:

Assigned points	Score required
300	150
200	100
500	250
	300

- 6.8 If applicant's score is below the required level the Institute may:
  - request further information
  - defer the application to enable the applicant to undergo further training or to seek further qualifications
  - refuse the application
- 6.9 Where the Institute decide to defer or refuse an application, the applicant may make representations in writing to the Institute regarding his knowledge. Where further representation are made by an applicant, the Institute will consider whether in light of those representations the applicant meets the knowledge criteria.
- 6.10 The knowledge threshold has been set at a level to ensure that all Certificate holders can demonstrate knowledge of the law and practice relating to conveyancing business at the same level as successful candidates in the ILEX Level 6 exams referred to in paragraph 6.1.

- 7. Experience of delivering conveyancing services
- 7.1 All applicants will need to establish that they have had experience of delivering conveyancing services, as a substantial part of their work. Accordingly, each applicant must submit a portfolio (the experience portfolio) in portfolio form in accordance with the **Portfolio Guidelines** at **Appendix 3** which:
  - shows the nature of the work carried out by the applicant,
  - provides details of specific cases handled by the applicant in accordance with these Guidelines
- 7.2 In order to assess the nature of the work carried out by the applicant the following information will be required:
- 1 a description of the conveyancing business which the applicant has handled.
- 2 description of the applicant's typical conveyancing business caseload.
- 3 the number of chargeable hours spent on conveyancing business in each year.
- 4 the proportion of time spent on conveyancing business.
- 5 description of the range and nature of conveyancing business delivered
- 6 details of any distinctive features of the applicant's conveyancing work.
- 7 details of any supervisory arrangements under which the applicant works and/or his supervisory responsibilities in relation to conveyancing business that he handles.
- 7.3 The experience portfolio must also contain a description of 5 cases that an applicant has handled over the past two years demonstrating his conveyancing business experience.
- 7.4 Applicants will normally be expected to have substantial experience within each of the 2 modules of the Knowledge and Experience Criteria and this will be assessed using the scoring system referred to in paragraph 7.5. The Institute will normally give preference to experience of conveyancing business within the past two years.
- 7.5 The information submitted by applicants under paragraphs 7.2 and 7.3 will be assessed using the Experience column of each of the two subject areas in the Knowledge and Experience Criteria. Each of these two areas has been allocated a number of points and applicants will be expected to score as follows:

Subject area	Assigned points	Score required
Conveyancing	300	150
Land Law	200	100

TOTAL	500	250

## 7.6 Analysis, critical judgment and evaluation

As part of the assessment of an applicant's experience of conveyancing business the Institute will be looking for evidence of the following skills. The ability to:

- recognise and rank items and issues in terms of relevance and importance.
- integrate information and materials from a variety of different sources.
- undertake the analysis of factual information in a logical and coherent way.
- make critical assessments of the law relevant to a client's situation.
- present reasoned options to clients.
- undertake independent research in these areas using standard legal information sources.
- reflect on their learning and to make constructive use of feedback.

## 7.7 Autonomy

Where appropriate, the extent to which an applicant is able to plan, prepare and undertake work without supervision will be taken into account.

## 7.8 Scope and quality of experience

The scoring system described in paragraph 7.5 is intended to ensure that applicants have experience across the areas set out in the knowledge and experience guidelines. It also recognises that from a practical point of view many suitable applicants will not have had experience of all aspects of conveyancing business.

Applicants will be expected to be actively and professionally involved in delivering conveyancing services at the date of their application. Although current experience in all areas set out in the knowledge and experience criteria will be persuasive, due account will be taken of the breadth of an applicant's experience in the two years preceding their application.

In addition to this the Institute will normally be looking for evidence that applicants have handled conveyancing business from taking instructions from a client to completion. The quality of applicants will be an important part of the assessment of an applicant's experience and regard will be had to the seriousness and complexity of matters he has handled.

## 7.9 Career breaks/illness

The Institute will recognise that applicants may have had a break in their experience owing to factors such as career breaks, job changes, maternity leave,

long-term illness or disability. It will not discriminate either directly or indirectly against applicants whose experience has been affected in this way. These applicants will still need to establish an acceptable standard of knowledge and experience and may provide details of experience gained during a different period when they were more actively engaged as conveyancing practitioners.

## 7.10 Other factors

There may be other factors that affect the range of experience of an applicant over the past two years, to the extent that an applicant's current experience may not reflect his overall experience of conveyancing business. The Institute, at its discretion, may consider details of more active periods of involvement in conveyancing business from applicants whose experience of conveyancing business in the two years preceding their application discloses a pattern that could be regarded as atypical.

## ANNEX (Appendix 2)

# Knowledge and Experience Matrix

# A. Conveyancing

Areas of law & practice	Knowledge	Experience
The requirements of the Land Registration Act 2002 in relation to dealings with interests in land and the transfer of legal estates	Rules relating to the practice of land registration in relation to conveyancing transactions	Applying rules to a live situation and advising clients on conveyancing transactions and undertaking transactions of varying degrees of complexity from start to finish. Analyse critically factual situations relating to current/past conveyancing transactions and advising clients accordingly. Take action in relation to those transactions in accordance with clients' instructions.
The legal basis of the different titles in land that can be held in England and Wales under the Law of Property Act 1925 & Commonhold and Leasehold Reform Act 2002	(i)Understand the differences between the different types of title (ii) Understand the differences between a joint tenancy and a tenancy in common (iii) Understand the system of commonhold and relevant Land Registry practices (iv) Rules relating to upgrading of titles under the Land Registration Acts	Experience of explaining the different types of title and the differences between joint tenancy and tenancy in common to clients. Undertaking transactions involving both of the latter. Experience of explaining the differences between commonhold and long leaseholds.
The requirements of the Land Charges Acts in relation to the registration of interests against unregistered land The legal basis on which land can be transferred or changed where an owner of real estate has died, lost	The different classes of land charges. Rules relating to the registration procedure Law and practice relating to the transfer or charging of land in the event of the death, bankruptcy,	Taking instructions from clients, and the registration of interests in accordance with the rules. Advising clients in cases or varying degrees of complexity where the registered owner has died
capacity or become bankrupt or gone into liquidation	liquidation or loss of capacity of an owner.	become bankrupt gone into liquidation or lost capacity. Transferring or charging land in these circumstances
Best practice and procedures when taking conveyancing instructions	Use of conveyancing precedents The process of negotiating non-standard conveying documentation with a lawyer acting for another party to the transaction Best practice in taking	The range of precedents available and the use of a wide variety of precedents. Drafting documents for approval of a lawyer acting for another party to the transaction and negotiating terms and wording of

	conveyancing instructions	conveyancing documentation
		of varying degrees of complexity.
		Undertaking leasehold and
		freehold conveyancing
		transactions of varying
		complexity both free
		standing and interlinked
		with other related or
		dependent transactions.
		Preparing all related
		documentation.
		Advising clients at all stages
		of the process
Law relating to contracts	Legal requirements for a	Advising on contracts for the
for the sale of land	binding contract for the sale	sale of land including the
	of land in particular s2 Law	significance of full and
	of Property (Miscellaneous	limited guarantee in cases of
	Provisions) Act 1989	varying complexity.
	The significance of full and	Adapting and/or amending the Standard Conditions of
	limited guarantee & Law of Property (Miscellaneous	
	Provisions) Act 1994	Sale to particular transactions of varying
	Standard Conditions of Sale	complexity. Negotiating
		such changes with another
		lawyer.
	Capacity in which deposits	Advising clients whether
	related to a contract for sale	deposit should be paid on a
	of land can be paid and use	stakeholder or agent for the
	of such deposits	vendor basis and on the use
		of such deposits in cases of a
		varying complexity. Use of different formulae for
	Best practice relating to the	exchange.
	preparation of a contract	exchange.
	package at draft contract	Preparing a contract
	stage	package to include draft
	g	contract, title information,
		and property information
	Law relating to options for	form and fixture/fittings
	the sale of land including	questionnaire for
	Perpetuities and	transactions of varying
	Accumulations Act 1964, s2	complexity.
	Law of Property (Miscollapoous Provisions)	Advising clients on the last
	(Miscellaneous Provisions)	Advising clients on the legal
	Act 1989. Law relating to	aspects of granting and
	the protection of options by	exercising an option in situations of varying
	registration.	situations of varying complexity. Drafting options
		for use in different
		situations. Exercising an
		option on behalf of a client.
		Analysis of a complex
		scenario involving contracts
		for the sale of land or
	1	options on behalf of clients.

Areas of law & practice	Knowledge	Experience
Law & Practice relating to the deduction of title	Best practice relating to deducing title in land transactions	Advising clients on the need to obtain an Energy Performance Certificate & obtaining this on their behalf. Obtaining the appropriate documentation from the Land Registry, reviewing this documentation and where necessary drafting standard title requisitions and pre- contract enquiries. Undertaking all relevant searches in transactions of varying complexity Explaining to clients the options where there are title difficulties, including the relevance of title indemnity insurance and application to the Lands Tribunal. Advising clients on issues relating to title in situations of varying complexity.
Law & Practice relating to leasehold transactions	Law relating to residential leases. The difference between leases and underleases. The required content of a long residential lease and Land Registry standard clauses. Law relating to the grant of landlord's consent and the applicability of s19 Landlord and Tenant Act 1927 and Landlord and Tenant Act 1988. Law & Practice relating to service charges and the service charge regime in Landlord and Tenant Act 1985. Leasehold Reform Housing and Urban Development Act 1993 relating to collective enfranchisement of the freehold of blocks of flats Rights if individual leaseholders to extend a lease	Advising clients on the grant of a residential lease and the transfer of a leasehold interest, including issues relating to landlord consent, service charges, enfranchisement and lease extensions. Preparing a residential lease and a transfer of a leasehold interest and undertaking the related conveyancing procedures. Offering advice on issues related to leasehold conveyancing in a complex cases and assisting clients where problems are identified.

Areas of law & practice	Knowledge	Experience
Law & practice relating to	Land Registry practice	Registering easements with
easements and covenants	relating to easements and	the Land Registry in
and their registration	their registration	situations of varying
		complexity.
Practice relating to	Issues relating to access to	Analysing complex
management arrangements	property and the supply and	arrangements involving
where transferring or	maintenance of services	access to property and/or
leasing part of a wider title		the provision of services and
		advising on an appropriate legal solution.
		Drafting easements,
		covenants or access
		arrangements for use in
		situations of varying
		complexity.
Law & Practice relating to	Types of funding available	Appreciation of the CML
the funding of property	CML Code of Practice and	standard instructions
transactions	Handbook	regarding the grant of a
		mortgage. Application of
	Relevance of Royal Bank of	these instructions to
	Scotland v Etridge (No2) [2001]	standard and complex transactions
		Analysis of a complex
		situation resulting in advice
		and assistance given to
		clients.
Law & Practice relating to	Requirement for planning	Undertaken checks of
planning, building	permission and building	planning permission and
regulations and protection schemes for newly built	regulation permission	building regulation consent in straightforward and
and renovated properties	Buildmark scheme and	complex situations.
as they apply to land	remedies under the scheme	Obtained necessary
transactions.	when defects occur.	documentation relating to
		these.
	Awareness of potential	Advised clients where
	issues where purchase 'off-	
	plan'.	building regulation consent
		has been breached and
		suggested an appropriate course of action.
		Undertaken necessary
		checks where purchase 'off-
		plan'.
Law & Practice relating to	Requirement for completed	Undertaken completion in
completion of a	searches at completion.	conveyancing transactions of
conveyancing transaction	Law & procedure relating to	varying complexity. This
	the execution of appropriate	includes obtaining all the
	documents on completion	necessary searches, correctly executed
		documents and funds for
		completion.
		completion.

Areas of law & practice	Knowledge	Experience
Law relating to the	How Stamp duty land tax is	Advised clients on Stamp
assessment and payment of	assessed and how to arrange	Duty Land Tax liability in a
Stamp Duty Land Tax and	payment	variety of situations.
other post-completion		
formalities	Land Registry Practice	Undertaken the registration
	relating to registration post-	procedure in relation to
	completion	transactions of varying
		complexity and scope.
Law & Practice relating to	Significance of a contractual	Analysis of a complex
contractual default under	completion date	situation relating to
the Standard Conditions of	Financial consequences of	
contract	later completion	of action to be taken and to
	Law relating to	
	misdescription and	action.
	misrepresentation as it	
	related to contracts for the	
	sale of land	
	The use of completion	
	notices.	
	Consequences of non-	
	completion	

## Land Law

Area of law	Knowledge	Experience
Legal concepts of real and	Categorisation of real and	Given a reasoned opinion to
personal property	personal property	clients or others on the legal
	Relativity of title and the	implications of a particular
	relevance of possession The concept of 'land' in a	situation involving the basic concepts of law of property.
	legal context	concepts of law of property.
	Nature of freehold estate.	
Legal and equitable	Estates and interests in land	Given a reasoned opinion to
interests	recognised by law and equity	clients or others on the
	including s1 Law of Property Act 1925	likely legal implications of a given situation in which legal
	Remedies open to legal and	and equitable interests were
	equitable owners of property	involved including any
	rights	remedies and defences
	Relative advantages of legal	
Creation of interests in	and equitable rights The way that interests in	Explained the formalities
land	land are expressly created	required for the express
	and created by proprietary	creation of legal and
	estoppel. S2 Law of Property	equitable interests to clients
	(Miscellaneous Provisions)	or others and the exceptions
	Act 1989 and s53 Law of Property Act 1925.	to the main rules in relation to a particular situation.
	Froperty Act 1923.	
		Explained the rules relating
		to proprietary estoppel to
		clients or others in relation
Protection of third party	Rules relating to whether an	to a particular situation Applied the law relating to
rights in registered and	unregistered estate will take	the protection of third party
unregistered land	free of third party legal or	interests to a complex
	equitable interests. Impact	situation and advised clients
	on this of Land Charges Act	on their position. Advised
	2002. Doctrine of overreaching.	clients, where appropriate on remedies and defences.
	overreaching.	on remedies and derences.
	Circumstances in which	
	compulsory or voluntary	
	registration of unregistered	
	estates arises	
	Protection of third party	
	rights affecting registered	
	estate. Land Registration	
	Act 2002 and s70(1) Law of	
	Property Act 1925.	
	Registration system & the	
	mirror, curtain and	
	indemnity principles. Other	
	aspects of the protection of	
	third parties under the system	
	system	

Area of law	Knowledge	Experience
Law of Trusts relating to land	Understanding of how to create an express trust of land and the circumstances in which a resulting or constructive trust can arise. The concepts of joint tenancy and tenancy in common in relation to a legal and equitable estate	Application of the law of trusts to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their instructions.
	The rights of trustees and beneficiaries of a trust of land created by Trust of Land and Appointment of Trustees Act 1996 Case law relating to the	
	determination of disputes over the beneficial ownership of land.	
Law relating to easements and profits	The legal basis of easements and profits and how they can be created, determined and extinguished.	Application of the law of easements and profits to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their instructions.
Law relating to covenants affecting a freehold estate	Define and distinguish between restrictive positive and personal covenants and the circumstances in which third parties are bound by covenants The way that a covenant can be extinguished or modified.	Application of the law relating to covenants to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their instructions.
Law relating to mortgages	The formalities for the creation of legal and equitable mortgages and the rights of mortgagors and mortgagors. Rules determining the priority of multiple mortgages affecting the same registered or unregistered estate	Application of the law relating to mortgages to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their instructions.

Area of law	Knowledge	Experience
Law relating to leasehold estates	The nature of a leasehold estate The formalities of the creation of legal and equitable leases. The impact of leasehold covenants on the purchaser of the reversion or of the leasehold estate. The enforcement of leasehold covenants against third parties. The nature of commonhold estates.	Application of the law relating to mortgages to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their
Law relating to trespassers and adverse possession of land	The requirements for a claim of adverse possession. Limitation Act 1980. Registration and claims for adverse possession under the Land Registration Act 2002 and the impact of registration on Limitation Act 1980.	Application of the law relating to mortgages to particular situations of varying complexity requiring advice to be given to clients including advice on remedies and defences. Taking action for clients based upon this advice and on their instructions.

## PORTFOLIO GUIDELINES

• These Guidelines apply to portfolios submitted with applications for a Conveyancing Services Certificate (Certificate) and assessment forms.

## Knowledge of the law and procedure relating to Conveyancing Business

- 2. Applicants for a Certificate who rely on knowledge that has not been gained through formal examinations to meet the Knowledge and Experience Guidelines are required to submit an assessment form provided by the Institute showing knowledge of the relevant law and legal practice equivalent to that of a successful student in the level 6 ILEX Examinations.
- 3 The assessment form will seek to ascertain the applicant's knowledge in each sub-division of the two subject areas in the Knowledge and Experience Criteria (the Criteria) in paragraph 5 of the Knowledge and Experience Guidelines. The following information will be required:
  - the knowledge gained (for example, by attending a course or handling a particular matter)
  - how it was gained (for example, what the applicant himself did to gain this knowledge)
  - when it was gained
  - the level of complexity of that knowledge (for example, by reference to a dispute about a procedural rule or point of law).

## Experience of Conveyancing Business

- 4. Applicants for a Certificate must provide a portfolio (experience portfolio) which:
- 1. demonstrates experience of conveyancing business as a substantial part of their work in the period immediately prior to their application, and
- 2. contains details of 5 matters in which they have been involved which demonstrate their practical experience of applying the law and practice relating to conveyancing business

## Demonstrating experience of conveyancing business

- 5. The experience portfolio must contain the following information:
  - a general description of the work carried our by the applicant

- a statement of the number of chargeable hours spent on conveyancing business, this may be calculated on a weekly, monthly or yearly basis
- a statement showing the percentage of the applicant's working times spent on conveyancing business for each of the two subject categories in the Criteria
- an outline of the range and nature of the applicant's typical workload indicating its complexity including a brief summary of any particularly difficult cases handled. If possible, this description should relate to the two subject areas in the Criteria.

## Casework experience

- 6. The experience portfolio must also contain a description of 5 matters handled by the applicant in the period immediately before his application. The Institute will give greater weight to cases handled by the applicant in the past two years. Wherever possible applicants should relate these cases to the two subject areas in the Criteria.
- 7. There must be a concise description in the experience portfolio of each matter and the following information must be provided:
  - the law relating to each the case and its application to its facts
  - formal and informal practice issues
  - any steps taken by the applicant to seek further information relating to the transaction or matter
  - ethical or conduct issues arising
  - financial and taxation issues arising from the transaction or matter
  - research undertaken relating to the law or practice relating to the transaction or matter.
  - decision making in during the course of the transaction or whilst handling the matter and any advice taken on issues arising.
  - any training or development needs identified, arising from the transaction or matter.

## Portfolio presentation

- 8. All portfolios must be word processed with numbered paragraphs.
- 9. Portfolios should not refer to parties in a case by name and should be anonymised e.g. Mrs A.

10. The Institute has prepared portfolio forms but applicants may choose to produce their own portfolios based on these Guidelines.

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#### PRACTICE MANAGEMENT COURSE

#### **DELIVERY AND OUTCOMES**

A Practice Management Course must be effective to develop the practice management skills of conveyancers in accordance with the outcomes set out below. The teaching should focus on the development of Conveyancers' skills in Practice Management. The course should be provided in small groups to encourage maximum amount of individual participation. It must be supported by course materials that include guidance on preparation work for each session and case studies to be used for teaching during each session.

Conveyancers should also develop their own knowledge of the ILEX Practice Management and Accounts Rules.

#### COURSE OUTCOMES FOR THE PRACTICE MANAGEMENT COURSE

Conveyancers who have attended the Practice Management Course will by the end of the course have attained the following outcomes.

#### Managing a Legal Services Business

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- How to manage a business. A Conveyancer should develop an awareness of the skills needed to manage his business in terms of work, managing resources and compliance with the practice management and accounts rules.
- The general trends relating to legal practice. A Conveyancer will develop an awareness of the likely changes to the legal profession in the short to medium term, including the size and structure of law firms, the way in which information technology impacts and will impact on the Conveyancer's

work, changes to career structures in law firms, new service models and changes to the ways in which clients view legal services.

- Developing and maintaining a client base. A Conveyancer will be able to recognise where his clients will come from, which types of work or advice is required, whether clients will be funded or private paying. A Conveyancer will be able to recognise what volume of work or client base they will need to work cost effectively and also be able to recognise their maximum workload capacity.
- How to build a practice and plan for the future. Conveyancers will be able to plan how a business will expand in terms of areas of work undertaken, increasing the client base, taking on new staff, moving into new forms of practice structures and taking on new partners or directors.
- How to manage change. A Conveyancer will be able to recognise, accept and plan for changes in legal practice and law, sources of work, areas of work, changes in practice structures and new service models.
- Practice structures. A Conveyancer will be able to identify what practice structure will suit him and the reasons why.
- Developing an IT strategy and introducing an IT system and package suitable to a practice.

## • Managing Finance

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- Understanding the firm's finances. A Conveyancer will be able to recognise and interpret a basic profit and loss account and balance sheet.
- Managing Cash flow. A Conveyancer will understand the principles of cash flow and how to exercise appropriate cash flow controls.
- Financial control. A Conveyancer will understand the reasons for a business' financial difficulties and the remedies and safeguards which can be put in place to improve a firm's financial situation.
- Managing Client Relationships

Upon completion of the course a Conveyancer should be able to demonstrate knowledge and understanding of:

- How to plan the firm's workload, be able to delegate work and allow for contingencies and avoid interruptions to maximise client satisfaction.
- How to regularly review the firm's working practices and allocation of staff resources to provide an effective and efficient service for clients.
- How to ensure work is carried out in a timely manner.
- How to identify methods of communication suitable to the needs of a practice.
- How to communicate effectively with a client, identify what client care information should be provided to clients and be able to keep the client updated on the progress of a case.
- How to establish a client's needs and manage their expectations.
- How to deliver client focussed services and introduce and use quality assurance systems, the use of quality standards and quality benchmarking processes.
- How to develop an internal complaints handling procedure that identifies how complaints will be dealt with and by who.

## Managing Others

Upon completion of the course a Conveyancer should be able to demonstrate knowledge and understanding of:

## Allocation of Work

- How to identify the remit of a team and allocate work within the team fairly taking into account the skills, experience and knowledge of the individual.
- How to recognise when to delegate and be able to delegate appropriately.
- How to provide opportunities to the individuals to learn and therefore undertake work in new areas.

## Leadership and Staff Development

- How to build good working relationships with team members.
- How to motivate and encourage staff by keeping employees informed, consulting with them, encouraging contributions and recognising employees' ideas.
- How to monitor staff effort and supervise their work, including coaching/mentoring and appraisal.
- How to develop and maintain awareness of equal opportunities and antidiscrimination legislation.
- How to identify and meet training needs.

## Quality Assurance and Enhancement

Upon completion of the course a Conveyancer should be able to demonstrate knowledge and understanding of:

- The ILEX Indemnity Insurance Rules and be able to comply with them in practice.
- How to identify and manage risks.
- Introducing procedures and arrangements in a practice to prevent mistakes and therefore avoid claims occurring.
- Developing quality standards to minimise the firm's exposure to risk.
- Establishing a system to inform the Partners or Directors of any exposure to risk and be able to manage that exposure.
- The need to communicate the requirements about managing risk to staff.
- The need to keep both his and his employees' knowledge and skills up to date.
- The need to undertake regular reviews of files and working practices to identify the firm's exposure to risk, including the need to train staff on reviewing files.
- Introducing client care and complaint handling procedures in the firm.

## ACCOUNTS COURSE

#### DELIVERY AND OUTCOMES

An Accounts Course must be effective to develop the accounts skills and knowledge of Conveyancers in accordance with the outcomes set out below. The teaching should focus on the development of knowledge and application of Accounts. The course may be provided by face-to-face tuition or it may alternatively be provided by distance learning. The course must be supported by course materials that include guidance on preparation work and relevant case studies to be used for teaching during each session.

Conveyancers should develop their own knowledge of the ILEX Practice Management and Accounts Rules.

#### ACCOUNTS

Conveyancers who have attended the accounts course will by the end of the course have attained the following outcomes:

## • General

Upon completion of the course, Conveyancers should be able to demonstrate knowledge and understanding of:

- The ILEX Accounts Rules and the powers of Legal Executives to secure compliance with those rules.
- The general principles of double entry book keeping, and how to implement them in practice.

## Client Account

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

 The requirements to maintain separate office and client ledgers and bank accounts.

- The types of accounts which can be operated, i.e., designated and general accounts and be able to decide which account would be appropriate to the client's case.
- How to identify what constitutes client money and what can be paid into the client account.
- How to identify what constitutes a disbursement, when it becomes due and how it should be paid.
- What withdrawals can be made from client account, the method of withdrawing, what action should be taken before a withdrawal is made and who has authority to make a withdrawal.
- The need to record all client transactions in a separate ledger for each matter.
- The need to record transfers from client to office account and vice versa, and the principles of transferring money from client to office account and vice versa and the need to record transfers for each matter for each client.

## • Office Account

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- What constitutes an office account.
- What payments can be made into an office account and how and when they should be made.
- The need to record transfers from office to client account and vice versa, and the principles of transferring money from office to client account and vice versa.
- The requirement to record all transactions relating to office money having reference to a client.

## • Costs

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- When to send a bill of costs to a client and when to send interim bills to clients.
- The format and content of a bill of costs.
- How to identify whether a payment of costs constitutes client or office money.
- How to deal with mixed payments and be able to identify the options available for processing mixed payments.
- The treatment of VAT on costs and the VAT element of disbursements.
- The need to record abatements of costs and bad debts.

## • Interest

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- The ILEX Rules on identifying whether interest is payable on clients' money.
- How to calculate the amount of interest due on a client account and the funding of interest payments.
- •

## • Accounting Records

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- Identifying how accounting records must be kept, the format they should take and be able to decide whether they should be manual, computerised or both.
- What transactions should be recorded and how to record the transactions.
- How to operate a system of double entry book keeping.
- Modern accounting procedures and identifying whether they would suit the practice.
- Reconciliation of accounts, be able to identify how reconciliations should be done, when they should be done, how to check entries and make adjustments.
- What documents must be retained and for how long.

# • Accountant's Reports

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- Identifying the need for an accountant's report.
- Identifying when an accountant's report must be produced and submitted to ILEX.
- How to select and instruct an accountant, be able to send out a letter of instruction, and ensure that the accountant is aware of the ILEX Accounts Rules.
- Format of the accountant's report.
- The duties owed by the accountant.

# Business Accounting

Upon completion of the course Conveyancers should be able to demonstrate knowledge and understanding of:

- The need for business accounts, the principles of book keeping, the terms used in accounts and basic accounting concepts and their use.
- The process involved in recording transactions and how accounting data is used to prepare a trial balance.
- The need to make provision for depreciation and other year-end adjustments.
- The nature of shareholder funds and the need to account for taxation and the circumstances in which consolidated final accounts are needed.
- Partnerships and company accounting procedures.
- The need to audit final accounts.
- How to produce balance sheets, profit and loss accounts, be able to read and understand them, and identify future business needs and trends and structure the practice accordingly.
- Knowledge of VAT and how it applies to the practice
- Managing the finance of the firm, identifying sources and availability of finance.

- How to control finances and costs, keeping records of expenditure, identify and implement improvements.
- The benefits of a credit control policy for the firm and how to implement such a policy for the firm and methods for recovery of money owed to the firm.
- Management working capital.
- How to produce cash flow statements for the firm which check actual income against expenditure and against the budget and appropriate ways to report upon any variations.
- How budgets may be produced that are realistic and economical and allow for contingencies, working within the constraints of a budget.
- Methods of monitoring receipts and payments and managing cash balances.
- Time recording systems relevant to lawyers firms.

**APPENDIX 5** 

### ASSESSMENT CRITERIA AND FRAMEWORK DOCUMENT FOR ACCOUNTS

A candidate's knowledge and understanding of Elements 1-7 below shall normally be assessed by written examination which will include assessment of the candidate's ability to:

- 2. recognise and record receipts into and payments from office and client accounts;
- 3. analyse and interpret relevant ledger entries;
- 4. prepare a simple financial statement for a client on completion of a matter;
- 5. answer questions on the application of the ILEX Accounts rules in practice;

A candidate's knowledge and understanding of Element 8 shall normally be assessed by written examination which will include assessment of the candidate's ability to:

- 1. understand the construction of a simple profit and loss account and balance sheet;
- 2. analyse and interpret information contained in a simple profit and loss account and balance sheet;
- answer questions on the practical aspects of business accounting as applied to the activities of the firm;

In order to pass the formal assessments for Accounts a candidate must demonstrate:

 a) a clear understanding of the ILEX Accounts rules, which should be gained in the context of systems and procedures to which they will be exposed in practice, as well as b) a clear understanding of the basic principles of business accounting and an awareness of the need to interpret business accounts to ensure clients are appropriately advised.

In particular, a candidate should be able to demonstrate knowledge and understanding of the following;

### Element 1 General

- The ILEX Accounts Rules and the powers of ILEX of Legal Executives to secure compliance with those rules.
- The general principles of double entry book keeping, and how to implement them in practice.

## Element 2 Client Account

- 1. The requirements to maintain separate office and client ledgers and bank accounts.
- 2. The types of accounts which can be operated, i.e., designated and general accounts and be able to decide which account would be appropriate to the client's case.
- *3.* How to identify what constitutes client money and what can be paid into the client account.
- 4. How to identify what constitutes a disbursement, when it becomes due and how it should be paid.
- 5. What withdrawals can be made from client account, the method of withdrawing, what action should be taken before a withdrawal is made and who has authority to make a withdrawal.
- 6. The need to record all client transactions in a separate ledger for each client.
- 7. The need to record transfers from client to office and vice versa, and the principles of transferring money from client to office account and vice versa, and the need to record transfers between clients.

### Element 3 Office Account

• What constitutes an office account.

- What payments can be made into an office account and how and when they should be made.
- The need to record transfers from office to client account and vice versa, and the principles of transferring money from office to client account and vice versa.
- The requirement to record all transactions relating to office money having reference to a client.

# Element 4 Costs

- When to send a bill of costs to a client and when to send interim bills to clients.
- The format and content of a bill of costs.
- How to identify whether a payment of costs constitutes client or office money.
- How to deal with mixed payments and be able to identify the options available for processing mixed payments.
- The treatment of VAT on costs and the VAT element of disbursements.
- The need to record abatements of costs and bad debts.

# Element 5 Interest

- The ILEX Rules on identifying whether interest is payable on clients' money.
- How to calculate the amount of interest due on a client account and the funding of interest payments.

# Element 6 Accounting Records

- How accounting records must be kept, the format they should take and should be able to decide whether they should be manual, computerised or both.
- What transactions should be recorded and how to record the transactions.
- How to operate a system of double entry book keeping.

- Modern accounting procedures and identifying whether they would suit the practice.
- Reconciliation of accounts, and be able to identify how reconciliations should be done, when they should be done, how to check entries and make adjustments.
- What documents must be retained and for how long.

# Element 7 Accountant's Reports

- Why an accountant's report is needed.
- When an accountant's report must be produced and submitted to ILEX.
- How to select and instruct an accountant, be able to send out a letter of instruction, and ensure that the accountant is aware of the ILEX Accounts Rules.
- Format of the accountant's report.
- The duties owed by the accountant.

# Element 8 Business Accounting

- The need for business accounts, the principles of book keeping, the terms used in accounts and basic accounting concepts and their use.
- The process involved in recording transactions and how accounting data is used to prepare a trial balance.
- The need to make provision for depreciation and other year-end adjustments.
- The nature of shareholder funds and the need to account for taxation and the circumstances in which consolidated final accounts are needed.
- Partnerships and company accounting procedures.
- The need to audit final accounts.
- How to produce balance sheets and profit and loss accounts, and how to read and understand them, and identify future business needs and trends and structure the practice accordingly.
- VAT and how it applies to the practice
- The management of the firm's finance, identifying sources and availability of finance.

- How to control finances and costs, keep records of expenditure, and how to identify and implement improvements.
- How to introduce a credit control policy for the firm and identify a mechanism to recover money owed to the firm.
- How to manage working capital.
- How to produce cash flow statements for the firm which check actual income against expenditure and against the budget and be able to report upon any variations.
- How to produce budgets that are realistic and economical and allow for contingencies, working within the constraints of a budget.
- How to monitor receipts and payments and manage cash balances.
- How to produce a time recording system for the firm.

## THE ILEX PRACTITIONERS PRACTICE AND ACCOUNTS RULES

### 1. Authority, Commencement and Interpretation

- 1.1 ILEX has delegated to IPS responsibility for these rules.
- 1.2 These Rules are binding upon ILEX Practitioners following from undertakings provided by each of them to ILEX in the form required by these Rules and are enforceable by ILEX against any ILEX Practitioner, both as rules of conduct and as contractually binding obligations.
- 1.3 These Rules may be changed from time to time by resolution of the IPS Board subject to such statutory approval as may be required and are binding upon ILEX Practitioners as varied. A breach of these Rules may result in civil proceedings through the courts or disciplinary proceedings.
- 1.4 Definitions:
  - Account Period means the period referred to in Rule 20.2
  - Appealable Decisions means a decision of ILEX hereunder which may be appealed in accordance with the Appeals Procedure set out in Schedule 2.
  - Approved Practitioner means a Fellow, a solicitor, a licensed conveyancer, a chartered patent attorney, a trade mark attorney, a law costs draftsman or a barrister approved for the purpose of clause 7..
  - Authorised Person means a person authorised under the Legal Services Act 2007
  - Certification Rules means the Certification Rules for ILEX Practitioners
  - Client Account means an account at a bank or building society in England and Wales in the name of the ILEX Practitioner or their firm and which includes in its title the words "Client Account". A Client Account may be an account pooling funds from more than one client or an account designated for a particular purpose.
  - Client Money means money beneficially owned by anyone other than the ILEX Practitioner or their firm.
  - Code means the ILEX Code of Conduct.
  - Compensation Scheme means the scheme referred to in Rule 29.
  - Continuing Professional Development means those matters required by ILEX's Continuing Professional Development Guidelines.
  - Council means the Council of ILEX.

- Designated Client Account means a deposit or share account for money relating to a single client and which includes in its title 'client account'.
- Employed ILEX Practitioners means an ILEX Practitioner who does not act for or provide any services for the benefit of any client other than their employer.
- Fellow means a Fellow of ILEX.
- Firm means a practice offering legal services
- Guidance Note means written guidance published by ILEX from time to time and describing itself as a Guidance Note for the purpose of these rules.
- ILEX means the Institute of Legal Executives
- ILEX Practitioner means a Fellow authorised by ILEX rules to undertake reserved legal activities
- ILEX Practitioners Certificate means a certificate authorising a Legal Executive to undertake reserved legal activities.
- IPS -means ILEX Professional Standards Ltd.
- Office Account means an account at a bank or building society in England and Wales in the name of the ILEX Practitioner or their firm and which includes in its title the words "Office Account".
- Office Money means money beneficially owned by the ILEX Practitioner or their firm.
- Poor Service Scheme means the scheme referred to in Rule 31.
- Practice Company means a company or limited partnership permitted by Rule 7.2.
- Publicity Code means the Code referred to in Rule 5.6.1
- Professional Indemnity Insurance means the insurance required by the ILEX Practitioners Indemnity Insurance Scheme.
- Professional Indemnity Insurance Code means the code issued by ILEX as varied from time to time.
- Referrer means a person who in the course of their business regularly recommends clients to providers of legal services and has some commercial or financial interest in the affairs of those clients to which the services relate.
- Required Accounts Records means the accounts records required by these rules and any Accounts Guidance issued by ILEX.
- Rights of Audience Conduct Rules means the rules referred to in Rule 5.5.
- Solicitors Accounts Rules means the Accounts Rules applicable to Solicitors.
- Self-employed ILEX Practitioner means ILEX Practitioners practising on their own account.
- Supervised ILEX Practitioners means ILEX Practitioners employed by a firm of solicitors or another approved practitioner.

1.5 An ILEX Practitioner must maintain a high level of knowledge and understanding of these rules and any formal guidance issued by ILEX from time to time.

# c) THE PRACTICE RULES

### 2. The Principal Duties

An ILEX Practitioner must:

- 2.1.1 act at all times with complete integrity;
- 2.1.2 act in the best interests of their client and maintain proper standards of work;
- 2.1.3 support the rule of law and the fair and efficient administration of justice and discharge a duty of good faith to the Court;
- 2.1.4 maintain confidentiality in relation to their clients' affairs;
- 2.1.5 not treat any person less favourably because of that person's age, disability, race, colour, ethnic or national origin, gender, sexual orientation, religion or belief, marital or family status, or nationality;
- 2.1.6 not bring discredit on themselves or ILEX;
- 2.1.7 act in their professional dealings with fairness and courtesy;
- 2.1.8 maintain professional independence and avoid conflicts of interest;
- 2.1.9 observe the Code and other rules applying to Fellows and members of ILEX generally. Where the Code is in conflict with these rules, these rules shall take precedence.

### 3. Client Care

### 3.1 Basis of retainer

An ILEX Practitioner must adequately explain and agree with their client the basis upon which their services are to be provided including (but not limited to) the extent of the services, the basis of the ILEX Practitioner's remuneration and the likely total cost of the matter to the client.

#### 3.2 Required information

An ILEX Practitioner must confirm to their client in writing as soon as practicable:

3.2.1 the basis of their retainer including confirmation of how the ILEX Practitioner's remuneration is to be calculated and the breakdown of the likely total cost of the matter to the client including any likely payments to third parties;

- 3.2.2 the extent and likely duration of the work to be undertaken;
- 3.2.3 the ILEX Practitioner's complaints procedure and that in the event they cannot be satisfactorily concluded the complainant can refer the matter to the Legal Ombudsman;
- 3.2.4 the identity of the individuals with whom the client is intended to deal and their respective roles and status;
- 3.2.5 the basis upon which any payment on account of costs or disbursements may be withdrawn from Client Account;
- 3.2.6 their status as an ILEX Practitioner authorised to practise as such by ILEX in accordance with these rules and the effect and implication of the requirements of paragraph 3.3.3 hereof;
- 3.2.7 the period within which any account rendered to the client must be paid and the consequences of non-payment in accordance with the terms of engagement including (if applicable) any right to suspend services, any lien and the right to recover sums by action;
- 3.2.8 the circumstances in which any sum may be payable by a client who is publicly funded or who has entered a conditional fee agreement;
- 3.2.9 information concerning referral arrangements as required by paragraph 5.4.3;

and thereafter confirm any material change as soon as possible.

#### 3.3 Required terms

The terms of the ILEX Practitioner's retainer with the client must include:

3.3.1 An agreement that:

- I. In any Court proceedings relating to the ILEX Practitioner's costs (the ILEX Practitioner having given the client notice of their intention to sue) the ILEX Practitioner and the client are bound to consent to an order in those proceedings for the detailed assessment of those costs by the Court if in the same circumstances the assessment of a solicitor's bill would be ordered; and
- II. In the event of a dispute concerning the ILEX Practitioner's costs (where no Court proceedings have been commenced) the ILEX Practitioner and the client will refer the matter to ILEX for adjudication and they will be bound by the decision of ILEX. ILEX may nominate an arbitrator to adjudicate the dispute on its behalf. The decision of the adjudicator may also include a determination as to which party is to pay the costs of the adjudicator.

- 3.3.2 a requirement for specific agreement by the client to any sharing by the ILEX Practitioner of fees paid by the client to the ILEX Practitioner with any third party;
- 3.3.3 the irrevocable agreement of the client to the ILEX Practitioner's compliance with these rules and for IPS to exercise its Regulatory Powers set out in Part III hereof notwithstanding any rights of confidentiality or privilege belonging to that client.

### 3.4 Forbidden terms

An ILEX Practitioner may not attempt to exclude liability to their client but may limit liability for professional negligence provided that such limit is evidenced in writing and is not below the minimum level of Professional Indemnity Insurance required by ILEX.

### <u>3.5 Risks</u>

An ILEX Practitioner must ensure that their client is fully informed at all relevant times of all material risks to such client arising from the matter in which the ILEX Practitioner is instructed including (but not limited to) the risk of liability to any other party's costs, the application of a statutory charge over recoveries in publicly funded matters and the risk that a client's own costs may not be recovered. An ILEX Practitioner must advise their client as to any possible mitigation of those risks including but not limited to insurance.

#### 3.6 Objectives

An ILEX Practitioner must ensure that at appropriate points the client is advised of reasonable and obtainable objectives in relation to the instructions they give to the ILEX Practitioner. The advice should be given in writing where practicable.

#### 3.7 Estimates of time and cost

- 3.7.1 An ILEX Practitioner must during the course of acting provide regular and timely advice as to progress and confirm in writing the cost expected of all further stages until the conclusion of the matter.
- 3.7.2 An ILEX Practitioner must provide regular and timely indications in writing to their client of the costs incurred to date.

#### 3.8 Ability to fund

An ILEX Practitioner must discuss with their client the client's ability to meet the costs to be incurred in the matter and must advise their client as to the possible availability of any other source of funding including (without limit) public funding, insurance, contingency fees or conditional fees.

### 3.9 Expedition

An ILEX Practitioner must use their best endeavours to progress each client's matter with reasonable expedition.

### 3.10 Communication

An ILEX Practitioner must maintain appropriate communication as to the progress of the matter with their client.

### 3.11 Billing requirements

An ILEX Practitioner must render bills for professional services promptly in accordance with the terms of their retainer and each such bill must include sufficient information for the client to be able to appreciate the nature and extent of the work done. All bills and intimations of costs must distinguish between fees, disbursements not yet paid at the time of the bill or intimation and paid disbursements.

#### 3.12 Contingency fees

An ILEX Practitioner may only act in proceedings under a contingency or conditional fee to the extent permitted by law.

#### 3.13 Counsel and experts

An ILEX Practitioner must advise their client as to the appropriate use of Counsel, experts, enquiry agents and other third parties so as to ensure that their client is aware of when and the extent to which their use is appropriate and the likely cost.

#### 3.14 Availability

An ILEX Practitioner must ensure that arrangements are in place to ensure:

- 3.14.1 that clients by whom they are retained can obtain information and advice as and when it is reasonably required; and
- 3.14.2 that third parties wishing to communicate with the ILEX Practitioner concerning any client's matter are reasonably able to do so.

#### 3.15 Complaints procedure

An ILEX Practitioner must operate documented procedures which demonstrate a commitment to the resolution of client complaints in a speedy and satisfactory way. An ILEX Practitioner must use their best endeavours to resolve client complaints speedily and to the satisfaction of the client. The complaints procedure must ensure that:

- 3.15.1 complaints are handled fairly and efficiently; and
- 3.15.2 an initial response is made to any written complaint as soon as reasonably practicable and in any event within twenty-one days; and
- 3.15.3 all clients are aware of how and to whom to complain; and
- 3.15.4 details of how a complaint may be made are given to clients in writing; and

3.15.5 in the event the complaint cannot be satisfactorily concluded the client can refer the matter to the Legal Ombudsman

An ILEX Practitioner must not charge a client for the cost of handling a complaint.

## 4. Professional Duty to the Client

### 4.1 Conflicts of interest

- 4.1.1 An ILEX Practitioner must not act (or continue to act) for a client or clients whose interests conflict with:
- any other person for whom the ILEX Practitioner is acting; or
- the interests of the ILEX Practitioner, any member of the ILEX Practitioner's family, any employee or partner of the ILEX Practitioner's practice or any person with whom the ILEX Practitioner has a material business relationship; or
- any former client of the ILEX Practitioner where the ILEX Practitioner is in possession of relevant confidential information and the instructions would include acting against that former client;
- the ILEX Practitioner's responsibilities in any other capacity; or where there is a substantial risk of such a conflict.
  - 4.1.2 If an ILEX Practitioner acts for more than one client in a matter during the course of which a conflict of interest arises the ILEX Practitioner may continue to act for a client (or clients whose interests do not conflict) provided that to do so would not be inconsistent with the ILEX Practitioner's duty of confidence and they obtain the written consent of both clients to continue to act.

### 4.2 Confidentiality

An ILEX Practitioner must keep confidential any information about their client's, or former client's, affairs as well as information which the ILEX Practitioner has in their possession as a result of acting in a capacity other than as an ILEX Practitioner except where that duty is overriden by law, these rules or modified by the client's informed consent.

### 4.3 Withdrawal

- 4.3.1 An ILEX Practitioner having accepted instructions to act may only withdraw from acting for good and substantial reasons communicated on reasonable notice to their client.
- 4.3.2 An ILEX Practitioner may not whilst continuing to be retained by a client cause any prejudice to that client by delaying that client's matter in circumstances in which the ILEX Practitioner would be entitled to withdraw but has not done so.

### 4.4 Referral arrangements

- 4.4.1 An ILEX Practitioner must prior to accepting instructions fully disclose in writing to their proposed client any financial arrangement with any third party by which that client has been referred or recommended to the ILEX Practitioner.
- 4.4.2 An ILEX Practitioner must fully disclose to their client in writing prior to any referral of or recommendation to that client any commission financial or other benefit which the ILEX Practitioner expects to receive as a result from any third party.
- 4.4.3 An ILEX Practitioner must disclose and explain to the client any conditions or limitations resulting from their relationship with a third party which affect the steps they can take on their client's behalf.
- 4.4.4 An ILEX Practitioner must not enter any arrangement with a Referrer nor deal with any client referred to the ILEX Practitioner by a Referrer unless the ILEX Practitioner can demonstrate to ILEX that any arrangement and any dealings do not interfere with the integrity of the ILEX Practitioner and their duties to their client.
- 4.4.5 An ILEX Practitioner may only enter into an arrangement with a referrer who is authorised to act as a claims manager under the Compensation Act 2006.
- 4.5 Declining to act
  - 4.5.1 An ILEX Practitioner may decide not to take on any new matter for any reason other than a reason contrary to these rules or law.
  - 4.5.2 An ILEX Practitioner must decline to take on a new matter if they are likely to have insufficient experience, time or resources to deal with that matter in the manner the client might reasonably expect.
  - 4.5.3 An ILEX Practitioner must decline to accept instructions if to comply would involve the ILEX Practitioner in any impropriety.

### 4.6 Receiving instructions

- 4.6.1 An ILEX Practitioner must take reasonable steps to ensure that a person giving instructions has sufficient capacity and authority to do so.
- 4.6.2 An ILEX Practitioner must ensure that a client has sufficient opportunity to give instructions without the involvement of a third party and to be confident that those instructions represent the client's wishes in the matter.
- 4.7 Borrowing from client

An ILEX Practitioner must not accept any loan from any person who is or has been a client within the previous three years or any family member of such a client unless that client is a corporation for which lending is a substantial element of its business.

### 4.8 Accepting gifts from clients

If a client proposes to make a lifetime gift or gift on death to, or for the benefit of an ILEX Practitioner, any employee of their firm or a member of the ILEX Practitioner's family or their employee's family and the gift is of a significant amount the ILEX Practitioner must advise the client to take independent advice unless the client is a member of the beneficiary's family. If the client refuses, the ILEX Practitioner must stop acting for the client in relation to the gift.

### 5. The ILEX Practitioner's Other Duties

#### 5.1 The Court

- 5.1.1 An ILEX Practitioner must not intentionally mislead the Court.
- 5.1.2 An ILEX Practitioner must comply with any proper order of the Court and any undertaking they have given to any Court.
- 5.1.3 An ILEX Practitioner must not engage in or assist in conduct which is prejudicial to the administration of justice.

#### 5.2 Undertakings

An ILEX Practitioner must honour undertakings. An undertaking is a promise made by an ILEX Practitioner or a member of their firm in the course of legal practice to someone who reasonably relies upon it.

#### 5.3 Disbursements

An ILEX Practitioner must pay any disbursement incurred by them promptly upon payment becoming due whether or not the ILEX Practitioner has received funds from their client.

#### 5.4 Fees of lawyers of other jurisdictions

An ILEX Practitioner who instructs a lawyer of another jurisdiction must pay the lawyer's proper fees unless they have expressly disclaimed that responsibility at the outset or at a later date expressly disclaimed responsibility for any fees incurred after that date.

#### 5.5 Advocates

An ILEX Practitioner who is an Authorised Advocate must comply with ILEX's Rights of Audience Conduct Rules.

#### 5.6 Publicity

- 5.6.1 An ILEX Practitioner must comply with ILEX's Publicity Code.
- 5.6.2 An ILEX Practitioner's stationery and business communications must bear the words "regulated by ILEX Professional Standards Ltd".

#### 5.7 Equality and Diversity Code An ILEX Practitioner must comply with ILEX's Equality and Diversity Code.

#### 5.8 Reporting Misconduct

An ILEX Practitioner must report in writing any suspicion that another ILEX Practitioner or a member of their staff has been guilty of a serious breach of these rules to ILEX without delay.

### 5.9 Rules of other bodies

An ILEX Practitioner who is employed must not by their own acts or omissions place their employer in breach of any regulatory requirement or rule of professional conduct applicable to their employer.

### 5.10 Contacting the opposing party

Other than in exceptional circumstances, where the other party in a matter is represented by an authorised practitioner, an ILEX Practitioner must only communicate with the other party in a matter through that party's retained authorised practitioner.

### 5.11 Appearing as a witness

An ILEX Practitioner should not act in litigation if it is expected that they or anyone within their firm will be called as a witness unless there is no material risk to their independence, the interests of their client or the fair and efficient administration of justice.

#### 5.12 Payments to witnesses

An ILEX Practitioner must not make, or offer to make payments to a witness dependent upon the nature of the evidence given or upon the outcome of the case.

### 6. The ILEX Practitioner's Practice

### 6.1 Qualification to practise

An ILEX Practitioner must ensure that their services as such are offered or advertised and/or instructions accepted and/or services provided only whilst:

- 6.1.1 the ILEX Practitioner has an appropriate ILEX Practitioners Certificate; and
- 6.1.2 the ILEX Practitioner is complying with any condition or limit contained in their ILEX Practitioners Certificate; and
- 6.1.3 the ILEX Practitioner is covered by Professional Indemnity Insurance in accordance with the Professional Indemnity Insurance Scheme; and
- 6.1.4 the ILEX Practitioner has the necessary experience and expertise competently to provide the services offered and/or provided.
- 6.2 Investment business

An ILEX Practitioner must not conduct any activity which is regulated by the Financial Services and Markets Act 2000 unless authorised to do so by the appropriate authority.

### 6.3 Money Laundering

An ILEX Practitioner must comply with the Money Laundering legislation in force from time to time.

#### 6.4 Supervision and risk management

- 6.4.1 An ILEX Practitioner must ensure that their practice is properly supervised by either themselves or have in place suitable arrangements for supervision.
- 6.4.2 An ILEX Practitioner must operate effective systems to ensure that so far as possible all individuals working within the ILEX Practitioner's practice fully comply with applicable legal and regulatory obligations.
- 6.4.3 An ILEX Practitioner must not operate a practice which they know to be insolvent.

#### 6.5 Separate business

An ILEX Practitioner must not participate in any business which is not in the usual course of practice as an ILEX Practitioner unless:

- 6.5.1 that business is operated so as to ensure that no-one dealing with that business could reasonably believe that it was part of the ILEX Practitioner's practice ; and
- 6.5.2 any client aware of the existence of such a business has been informed in writing by the ILEX Practitioner that it does not form part of the ILEX Practitioner's practice regulated by ILEX.

### 6.6 Principal place of business

An ILEX Practitioner must only practice from a place of business in England and Wales unless expressly authorised by ILEX to practice elsewhere.

### 6.7 Branch Offices

- 6.7.1 An ILEX Practitioner may operate one or more offices within England and Wales provided that the ILEX Practitioner has made arrangements for supervision which comply with paragraph 6.4 hereof.
- 6.7.2 An ILEX Practitioner may retain the Accounting Records required by Rule 17 hereof either together at their principal place of business for all offices or at each office in respect of the records for that office.

### 6.8 Membership of ILEX

An ILEX Practitioner's Certificate terminates immediately upon that ILEX Practitioner ceasing to be a member of ILEX for any reason.

# 7. Permitted Practice Structures

# 7.1 Principal or partner ILEX Practitioners

An ILEX Practitioner may practice:

- as a sole principal;
- in partnership with one or more ILEX Practitioners;
- in partnership with authorised persons and or non-authorised persons where the practice is authorised by an approved regulator under the Legal Services Act;
- in a limited liability partnership with one or more ILEX Practitioners which is registered in England and Wales;
- in a limited liability partnership with authorised persons and or nonauthorised persons licensed under the Legal Services Act 2007,

provided they are specifically authorised to do so by their ILEX Practitioners Certificate.

# 7.2 Corporate practice ("Corporate ILEX Practitioners")

An ILEX Practitioner may practice through:

1. a company which is wholly owned and controlled by ILEX Practitioners and registered in England and Wales,

 a company whose owners or managers include authorised persons and nonauthorised persons which is authorised by an approved regulator under the Legal Services Act 2007, provided they are specifically authorised to do so by their ILEX Practitioners Certificate.

<u>7.3 Legal practices ("Supervised ILEX Practitioners")</u>
An ILEX Practitioner may be employed by or a manager in any legal practice regulated by an approved regulator under the Legal Services Act 2007.

### 7.4 Employment ("Employed ILEX Practitioners")

An ILEX Practitioner may be employed other than in a legal practice regulated by an approved regulator under the Legal Services Act 2007 but may not provide services to persons other than their employer unless specifically authorised to do so by their ILEX Practitioners Certificate. Practitioners authorised to provide legal services to customers of their employer will be called Employed ILEX Practitioners authorised to provide legal services to customers of their employer.

#### 7.5 Other practice structures

ILEX Practitioners must not practice other than as expressly permitted by rule 7 or by express prior written consent of ILEX.

### 8. Principal or Partner ILEX Practitioners

An ILEX Practitioner who is the sole principal or is held out as a partner or member of a practice is personally responsible for the compliance with these rules by every individual working within that practice, except where the practice is regulated by another approved regulator. In those circumstances they may in the event of any conflict between these rules and the rules of the approved regulator apply in writing to ILEX for an appropriate waiver and if granted shall be relieved from compliance with these rules to the extent of the waiver given.

### 9. Corporate ILEX Practitioners

- 9.1 The ILEX Practitioner or ILEX Practitioners who together wholly own and control a Practice Company are each personally responsible for the conduct of the practice to the same extent as if the practice had been conducted directly by him or her or them as principal or partner ILEX Practitioners.
- 9.2 ILEX Practitioners operating through a Practice Company must procure that it complies with these rules to the same extent as if it was an ILEX Practitioner operating as a sole principal.
- 9.3 ILEX may only authorise an ILEX Practitioner to practice through a Practice Company if that company has provided a binding undertaking to ILEX to comply with these rules and submit to ILEX's Regulatory Powers to the same extent as if it were itself an ILEX Practitioner unless the Practice Company is regulated by another approved regulator.
- 9.4 Where an ILEX Practitioner practices in a company whose owners or managers include authorised persons and non-authorised persons, which is authorised by an approved regulator under the Legal Services Act 2007, they may in the event of any conflict between these rules and the rules of the approved regulator apply in writing to ILEX for an appropriate waiver and if granted shall be relieved from compliance with these rules to the extent of the waiver given.

### 10. Supervised ILEX Practitioners

An ILEX Practitioner employed by or a manager in any legal practice regulated by an approved regulator under the Legal Services Act 2007:

- 10.1 must comply with rule 2 of these rules and the rules of conduct of the approved regulator but whilst the ILEX Practitioner is so employed Parts I and II of these rules shall not apply and only rules 27, 29.1, 29.3, 29.4, 32, 33 and 34 of Part III shall apply;
- 10.2 may in the event of any conflict between those rules apply in writing to ILEX for an appropriate waiver and if granted shall be relieved from compliance with these rules to the extent of the waiver given;
- 10.3 must upon first becoming aware of any breach of these rules or the rules of conduct of the approved regulator in relation to any client with whom or matter with which the ILEX Practitioner has had any personal dealings report such breaches to ILEX and appropriate approved regulators in writing.

#### 11. Employed ILEX Practitioners

11.1 An Employed ILEX Practitioner who does not act for or provide any services for the benefit of any client other than their employer is required to comply with these rules including but not limited to the Principal Duties but is not required to comply with:

- 11.1.1 any of the rules in either section 3 "Client Care" or section 4 "Professional Duty to the Client";
- 11.1.2 rules 5.4 and 5.6.
- 11.2 An Employed ILEX Practitioner may be authorised by ILEX to provide services to clients, other than that ILEX Practitioner's employer, by endorsement upon the ILEX Practitioners Certificate.
- 11.3 Authorisation under paragraph 11.2 may only be given if the ILEX Practitioner satisfies ILEX that the documented arrangements by which the services are to be provided ensure that:
  - 11.3.1 the ILEX Practitioner is and will remain able to fully comply with all of these rules; and
  - 11.3.2 clients for whom the ILEX Practitioner acts will be in no worse position in any respect than if the ILEX Practitioner had been acting as a sole principal; and
  - 11.3.3 ILEX is and will remain able to exercise the regulatory powers in these rules in relation to any matter or client (other than the employer) to no less an extent in any respect than if the ILEX Practitioner had been a sole principal.
- 11.4 An Employed ILEX Practitioner who receives or holds clients' money (including that of their employer) must comply with the Accounts Rules.

### d) THE ACCOUNTS RULES

#### 12 Client Money

- 12.1 An ILEX Practitioner must as soon as is practicable pay Client Money received into their Client Account and only into that account unless:
  - 12.1.1 the client gives written instructions for the cheque or cash to be held as such for the client's own convenience; or
  - 12.1.2 the money received represents unpaid professional disbursements included in a payment of costs which may be paid into Office Account provided they are then paid within two working days.
- 12.2 An ILEX Practitioner must use each client's money for that client's matter only.
- 12.3 Subject to rule 13.9 an ILEX Practitioner may only withdraw money from Client Account upon the instructions of the client to whom the money belongs.

- 12.4 An ILEX Practitioner may withhold money from client account on the written authorisation of ILEX. ILEX may impose a condition that the ILEX Practitioner pay the money to a charity which gives an indemnity against any subsequent legitimate claim for the sum received.
- 12.5 An ILEX Practitioner may transfer a client's money from Client Account to Office Account to settle that client's liability for costs incurred or disbursements paid by the ILEX Practitioner in accordance with the terms of the ILEX Practitioner's retainer and following the rendering of the relative account and a written intimation to that client that the funds are to be transferred.
- 12.6 Nothing in these Rules deprives an ILEX Practitioner of any recourse or right, whether by way of lieu, set off, counter claim or otherwise, against money standing to the credit of a client account.
- 12.7 Regular payments from the Legal Services Commission must be paid into the ILEX Practitioner's office account. An ILEX Practitioner must within 28 days of submitting a report to the Legal Services Commission, notifying completion of the matter, either pay any unpaid professional disbursements or transfer into a client account that sum equivalent to the amount of unpaid professional disbursements relating to that matter. Where the Legal Services Commission permits an ILEX Practitioner to submit regular reports at various stages during a matter the provisions relating to unpaid professional disbursements apply to any such disbursements included in each report. Regular payments can be either standard monthly payments paid by the Commission under civil legal aid contracting arrangements or any other payments on a regular basis.
- 12.8 An ILEX Practitioner must maintain accurate and up to date accounts in accordance with these rules and any guidance issued by ILEX from time to time.
- 12.9 An ILEX Practitioner must retain their ability to repay client money immediately unless the client agrees otherwise in writing.
- 12.10 Notwithstanding any provision herein to the contrary in relation to matters which are publicly funded:
  - 12.10.1 Payments received from the Legal Services Commission may be paid into Office Account with the written consent of the Commission provided that any payment in respect of unpaid disbursements must within 14 days of receipt either be applied to pay those disbursements or transferred to Client Account unless the payments are regular payments in which case Rule 12.7 applies.

- 12.10.2 Payments received from any other party must be paid into Client Account and recorded in a ledger which notes any interest the Legal Services Commission has in such receipt.
- 12.10.3 An ILEX Practitioner may transfer any funds held on Client Account to which they are entitled after delivering to the Commission a report comprising an up to date and comprehensive cash account in relation to the matter in question and an intimation of the ILEX Practitioner's intention to effect a transfer to Office Account indicating the amount of the proposed transfer.
- 12.10.4 An ILEX Practitioner must comply with their obligations to the Legal Services Commission including but not limited to any obligation to preserve the Commission's statutory charge.

### 13. Client Account

- 13.1. An ILEX Practitioner must not pay any of their own money into Client Account except either when under a duty to do so imposed by these rules or any nominal sum required to open or maintain the account or where a payment is made under rule 13.2.
- 13.2 An ILEX Practitioner may pay into client account an advance from the ILEX Practitioner to fund a payment on behalf of a client or controlled trust. The money becomes client money or controlled trust money. Rule 16 (interest) will not apply to that money.
- 13.3 An ILEX Practitioner must not allow any client to overdraw their cleared funds held on Client Account.
- 13.4 An ILEX Practitioner must not effect any payments or receipts through Client Account unless those payments and receipts are incidental to the provision of substantive legal services by the ILEX Practitioner to a client.
- 13.5 An ILEX Practitioner may transfer client money between Client Accounts.
- 13.6 An ILEX Practitioner may withdraw money from Client Account to reverse a payment into Client Account made in error.
- 13.7 An ILEX Practitioner must make good any deficiency in Client Account, immediately that it becomes known, from their own funds through Office Account.
- 13.8 An ILEX Practitioner must pay a receipt of mixed client money and other funds into Client Account and within 14 days transfer the amount of other

funds to Office Account without an intimation of transfer otherwise required under 12.5.

- 13.9 An ILEX Practitioner may only transfer amounts from a ledger in the name of one client to a ledger in the name of another client with the prior written authority of both clients and provided that it would have been permissible to withdraw that sum from the account in accordance with these rules and it would have been permissible to pay that sum into the account under these rules.
- 13.10 An ILEX Practitioner may hold funds jointly with the Client, another ILEX Practitioner or solicitor's practice or a third party when instructed in writing by their client to do so provided that:
  - 13.10.1 the funds are held on a joint account designated as to beneficiary and purpose; and
  - 13.10.2 the ILEX Practitioner maintains available together for inspection by ILEX the client's written authority for every payment made from the joint account upon the ILEX Practitioner's signature and duplicate original bank statements for the joint account; and
  - 13.10.3 compliance with these requirements is confirmed in the Accountants report required by paragraph 20 of these Rules.
- 13.11 ILEX may by written consent relieve an ILEX Practitioner of their duty to comply with these rules in whole or part in relation to a specific client's funds where ILEX considers it appropriate in the circumstances to do so and ILEX is satisfied that adequate other arrangements exist to safeguard that client's interests.

### 14 Method and authority for withdrawals from client account

- 14.1 A withdrawal from a client account may be made only on specific authority in respect of that withdrawal which has been signed by at least one of the following:-
  - an ILEX Practitioner
  - a Fellow of ILEX who is employed by an ILEX Practitioner

• an authorised practitioner of at least three years good standing who is employed by an ILEX Practitioner or in practice with an ILEX Practitioner.

14.2 A signed authority shall not be required for the transfer of money from one client account to another client account at the same bank or building society except where either is a separate designated account.

14.3 A withdrawal from a client account in favour of an ILEX Practitioner or the practice must be made either by way of a cheque to the ILEX Practitioner or their practice or by way of a transfer to their office account. The withdrawal in favour of an ILEX Practitioner or their practice must not be made in cash.

### 15. Office Account

- 15.1 An ILEX Practitioner must effect all payments and receipts of the ILEX Practitioner's own money in connection with their practice through an Office Account.
- 15.2 An ILEX Practitioner must maintain as part of their Required Accounts Records accurate and up to date records of payments from and receipts into Office Account.

### 16. Interest on Client Account

- 16.1 An ILEX Practitioner must place client money on deposit so as to earn interest unless it would be unreasonable or inappropriate to do so.
- 16.2 An ILEX Practitioner must account to each client for the proper proportion of any interest earned on that client's money (or which ought to have been earned) except to the extent that:
  - 16.2.1 the amount due does not exceed such amount as ILEX may from time to time stipulate in a Guidance Note; or
  - 16.2.2 the interest is in respect of client money held on account of costs or disbursements;
  - 16.2.3 the interest is in respect of money held for the Legal Services Commission.
- 16.3 An ILEX Practitioner may not exclude their obligations to pay interest in accordance with these rules by contract with their client.
- 16.4 An ILEX Practitioner who holds money as a stakeholder must pay interest to the recipient of the stake.
- 16.5 An ILEX Practitioner's client may, without prejudice to any other remedy, apply to ILEX for a Certificate as to whether or not interest, or a sum in lieu of interest, should have been paid, and, if so, the amount. If ILEX certifies that interest, or a sum in lieu of interest, should have been paid, the ILEX Practitioner must pay the certified sum.

#### 17. Accounting Records

17.1 An ILEX Practitioner must operate proper accounting systems and controls resulting in the maintenance of complete and accurate accounting records

sufficient to demonstrate the entitlements to all Client Money held by the ILEX Practitioner and document every payment or receipt effected in the course of the ILEX Practitioner's practice.

- 17.2 In particular (but without limit) an ILEX Practitioner must have available together for inspection by ILEX the following:
  - 17.2.1 a record for every payment from Client Account;
  - 17.2.2 written vouchers describing and authorising every Client Account and Office Account transaction;
  - 17.2.3 an up to date ledger for each matter for each client showing all Office Account and Client Account transactions for that matter and the balance of client money held in relation to that matter for that client;
  - 17.2.4 Client Account and Office Account cash books showing every transaction on those accounts;
  - 17.2.5 all Client Account and Office Account bank statements and passbooks;
  - 17.2.6 all Client Account and Office Account chequebooks and paying in books with all counterfoils properly completed;
  - 17.2.7 documentary reconciliations of Client Account;
  - 17.2.8 all written authorities obtained for inter-client ledger transfers required by rule 13.9;
  - 17.2.9 all bills and written intimations of costs sent by the ILEX Practitioner;
  - 17.2.10 a list of all joint accounts with the records required by paragraph 13.10.
- 17.3 An ILEX Practitioner may maintain Accounting Records in either or both written and computer form but insofar as records are maintained on computer an ILEX Practitioner must:
  - 17.3.1 electronically "back up" all information held on computer at the end of business each week and store the most recent copy away from the ILEX Practitioner's premises whenever the office is closed;
  - 17.3.2 use a system which is capable of providing printed copies of ledgers and other information held immediately upon it being required.
- 17.4 An ILEX Practitioner must take every necessary step to ensure that all Accounting Records are kept safe and in good order.

### **18.** Reconciliation of Client Account

An ILEX Practitioner must, at least once every five weeks:

- 18.1 compare the balance on the Client Account cashbook with the balance shown on the statements and passbooks (after allowing for all unpresented items) of all Client Accounts; and
- 18.2 as at the same date prepare a listing of balances shown by the client ledgers of the liabilities to clients, and compare the total of those balances with the Client Account cashbook; and
- 18.3 prepare a reconciliation statement that explains the cause of the difference if any; and
- 18.4 take appropriate action promptly to correct any differences in order to balance the reconciliation statement.

### **19.** Retention of Records

- 19.1 An ILEX Practitioner must retain for a period of at least six years from the date of the last entry those materials referred to in rule 17.2 and all other records (whether held electronically or otherwise) pertaining to transactions on each Client Account, whether held as a general Client Account or a separate designated Client Account.
- 19.2 An ILEX Practitioner must retain paid cheques and other authorities for withdrawals from Client Account for a period of at least two years but these may remain in the physical possession of a bank or building society held on the ILEX Practitioner's behalf.

#### 20. Accountants Report

- 20.1 An ILEX Practitioner must deliver an Accountants Report from a Reporting Accountant to ILEX prior to the renewal of their ILEX Practitioners Certificate.
- 20.2 The Accountants Report must cover a period of no more than twelve months contiguous with the period of the last previous Accountants Report delivered by the ILEX Practitioner or, if there is no previous Accountants Report, beginning upon the date upon which the ILEX Practitioner first held Client Money.
- 20.3 If an ILEX Practitioner has not held Client Money during the whole of a period for which an Accountants Report would otherwise be required they may in relation to that reporting period provide to ILEX in place of an Accountants Report a certificate (in such form as ILEX may stipulate in a Guidance Note) to that effect and such certificate shall be deemed to be an Accountants Report for the purpose of rule 20.1.

- 20.4 An ILEX Practitioner's Accountants Report must relate to the ILEX Practitioner's most recently concluded period of account and the end of that period must not be more than three months prior to the renewal date of the ILEX Practitioners Certificate.
- 20.5 An ILEX Practitioner must deliver an Accountants Report to ILEX for the period up to and including the date upon which for any reason they ceased to hold Client Money.

### 21. Test Procedures

- 21.1 The reporting accountant must examine the accounting records selected by them and make the following checks and tests:-
  - 21.1.1 confirm that the accounting system in the ILEX Practitioner's practice complies with the requirements for accounting records in these rules and that
  - an appropriate client ledger is kept for each client
    - the client ledger shows details of all money received, held or paid on account for each client
    - the transactions relating to client money are accurately recorded;
    - 21.1.2 make test checks of postings to the client ledger accounts from records of receipts and payments of client money;
    - 21.1.3 compare a sample of payments into and from the client account as shown in the bank or building society statements or passbooks with the ILEX Practitioner's records of receipts and payments of client money;
    - 21.1.4 test check the system for recording costs and making transfers of costs from the client accounts;
    - 21.1.5 examine a selection of documents to confirm that the documentary evidence of the financial transactions comply with these rules and that the entries relating to those transactions comply with these rules;

- 21.1.6 select details of the balances on client ledgers for at least two dates and
- compare the total shown by the client ledger accounts of liabilities to the clients with the cash account balance, and
- reconcile that cash account balance with the balances held as client monies;
  - 21.1.7 confirm that reconciliation statements have been kept in accordance with these rules;
  - 21.1.8 check the client ledger accounts to see whether any payments have been made from the client account in excess of money held on behalf of that client;
  - 21.1.9 check the office ledgers, office cash accounts and the bank statements for any office account to see whether any client money has been improperly paid into an office account, or if it has been improperly paid into office account and has been kept there in breach of the rules;
- 21.1.10 check the records for any client money held outside of a client account to ascertain what transactions have been effected in respect of their money and to confirm that the client has given the appropriate instructions in accordance with these rules;
- 21.1.11 test check the client ledgers to ensure these rules have been complied with in respect of maintaining records;
- 21.1.12 check that statements and passbooks are being kept in accordance with these rules and cross check transactions with client files where appropriate;
- 21.1.13 check that interest earned on designated client accounts and accounts opened on clients instructions are credited in accordance with these rules; and

- 21.1.14 ask for any information or explanations from the ILEX Practitioner which is required as a result of these tests and checks.
- 21.2 The Reporting Accountant must examine the ILEX Practitioner's accounting records, files and other documents at the ILEX Practitioner's office.
- 21.3 The Reporting Accountant must request and the ILEX Practitioner must provide details of all accounts kept or operated by the ILEX Practitioner in connection with their practice at any time during the accounting period to which the report relates.
- 21.4 The Reporting Accountant must note in the accountants report any substantial departures from the ILEX rules discovered by him whilst carrying out work in preparation of the report.

#### 22. Matters outside the accountant's remit

The Reporting Accountant is not required to:-

- 22.1 Extend their enquiries beyond the information contained in the documents produced, supplementary information and explanations given by the ILEX Practitioner;
- 22.2 enquire into stocks, shares, securities or documents of title held by the ILEX Practitioner on behalf of their clients;
- 22.3 consider whether accounting records have been properly written up at a time that does not fall within the period of time to which their report relates;
- 22.4 check compliance with the provisions relating to payments of sums in lieu of interest.

#### 23. Reporting Accountant

- 23.1 A person is eligible to be a Reporting Accountant for the purpose of these rules if they are an accountant who is:
  - 23.1.1 a member of an accountancy body incorporated by Royal Charter or the Association of Authorised Public Accountants;
  - 23.1.2 a person who is a registered auditor within the terms of Section 35(1)(a) of the Companies Act 1989 or the employee, director or partner of a firm or company which is so registered unless they are disqualified by the provisions of 23.2; or
  - 23.1.3 is eligible within guidelines which may be published by ILEX from time to time but not otherwise.

- 23.2 A person may not be a Reporting Accountant if:
  - 23.3.1 they have at any time within the previous five years been a partner, shareholder, member, employee or officer in the practice to which the report relates; or
  - 23.3.2 they are the parent, spouse, sibling or child of the ILEX Practitioner; or
  - 23.3.3 they have been disqualified from acting as such by ILEX by written notice given after such person has had a fair opportunity to make representations that such notice should not be given.
- 23.3 An ILEX Practitioner must include the following provisions in the terms upon which the Reporting Accountant is to act:
  - 23.3.1 The Reporting Accountant undertakes to deliver the required Accountants Report which will have been prepared for submission to ILEX who may rely upon it in renewing the ILEX Practitioners Certificate; and
  - 23.3.2 The Reporting Accountant may immediately report in writing to ILEX any suspicion of dishonesty or any serious breach of these rules coming to their attention or any other matter which might constitute circumstances representing a material risk to client funds;
  - 23.3.3.The Reporting Accountant warrants that they are eligible to act as such under these rules and under those of their own professional body;
  - 23.3.4 The ILEX Practitioner consents to the disclosure of confidential information by the Reporting Accountant to ILEX if required by ILEX for any purpose under these rules;
  - 23.3.5 The Reporting Accountant is instructed to notify ILEX in writing immediately of the termination of their retainer as Reporting Accountant indicating any matter which could have given rise to a notification under rule 23.3.2.
  - 23.3.6 If a Reporting Accountant is unable for any reason to provide an Accountants Report to ILEX at the time and in the form required by these rules they are instructed to immediately notify ILEX in writing with a full and appropriate explanation.

### 24. Content of Accountants Report

24.1 The Accountants Report shall be in such form as may be stipulated by ILEX from time to time but must include statements that:

- 24.1.1 the ILEX Practitioner's accounting systems and records comply with rule 17 hereof;
- 24.1.2 reconciliations have been carried out in accordance with rule 18 hereof;
- 24.1.3 sufficient tests and checks have been carried out to properly express the opinion that as at the end of the relevant financial period the amounts due to clients balance the funds in client account;
- 24.1.4 on the basis of a reasonable number of checked balances, interest has been paid to clients in accordance with these rules;
- 24.1.5 the test procedures set out in the current ILEX's Guidance Note to Reporting Accounts have been applied; and
- 24.1.6 the ILEX Practitioner has (or if it is the case has not) declined to produce any document or disclose any information requested by the Reporting Accountant whether on grounds of confidentiality, privilege or otherwise.

### 25. Statutory Rules or Regulations

- 25.1 An ILEX Practitioner who in the course of practice acts as a liquidator, a trustee in bankruptcy, a Court of Protection receiver or a trustee of an occupational pension scheme must comply with the appropriate statutory rules and regulations and will not be in breach of these rules to the extent that any action or omission is required by applicable statutory rules and regulations.
- 25.2 An ILEX Practitioner must obtain the authorisation of ILEX before accepting any appointment referred to in paragraph 25.1 and must comply with any conditions referable thereto which are attached to the ILEX Practitioners Certificate.

#### 26. Accounts Rules Waivers

ILEX may grant any ILEX Practitioner who does not hold client funds a written waiver from compliance with these Accounts Rules whilst they continue not to do so.

### e) Regulatory Powers of ILEX

#### 27. ILEX Practitioners Certificates

#### 27.1 Approval

A member of ILEX may only engage in activities for which the authorisation of ILEX is required as an approved regulator for the purposes of the Legal Services Act 2007 if and to the extent that they hold a current ILEX Practitioners Certificate.

### 27.2 Certification Rules

An ILEX Practitioner's Certificate may only be issued to a member of ILEX who meets the requirements for Certification set out in appropriate Certification Rules.

### 27.3 Conditional Certificates

27.4.1 ILEX may by written notice to the ILEX Practitioner attach conditions to any ILEX Practitioners Certificate upon issue, renewal or at any other time as it considers necessary or expedient taking into account the holder's experience, past conduct, proposed arrangements for practice or any matter relevant to the protection of the public or ILEX.

27.4.2 ILEX may vary or remove any condition it has attached at any time.

### 28. Inspections

### 28.1 ILEX's right of inspection

An ILEX Practitioner must provide ILEX or any person authorised to act on behalf of ILEX upon production of written authority with:

- 28.1.1 full and unimpeded access to all of the ILEX Practitioner's practice papers, accounts records and client files; and
- 28.1.2 full co-operation both personally and by direction to the ILEX Practitioner's staff with the inspection process; and
- 28.1.3 any information relating to the ILEX Practitioner's practice requested by such person; and
- 28.1.4 reasonable office facilities for such period as is required; and
- 28.1.5 copies of any document requested for removal without charge and forthwith; and
- 28.1.6 authority to the ILEX Practitioner's present or previous Reporting Accountant(s), banker(s) or any other person to provide such information and/or documents to the authorised person and/or ILEX as he, she or it may require.

### 28.2 Occasion of inspection

ILEX shall not be required to have or disclose a reason to inspect nor to give prior notice of any proposed inspection

#### 29. Suspension of ILEX Practitioner's Certificate

29.1 ILEX may by written notice suspend an ILEX Practitioners certificate where such suspension is required to protect the public if:

- 29.1.1 there is reason to suspect dishonesty on the part of the ILEX Practitioner or their staff or an Approved Practitioner in connection with the ILEX Practitioner's practice; or
- 29.1.2 the ILEX Practitioner is in serious or persistent breach of these rules; or
- 29.1.3 bankruptcy or insolvency proceedings are issued against the ILEX Practitioner or the ILEX Practitioner enters into an individual Voluntary Arrangement; or
- 29.1.4 the ILEX Practitioner has been committed to prison or convicted of an offence of dishonesty; or
- 29.1.5 the ILEX Practitioner is physically or mentally incapacitated to such extent as to be unable to attend to their practice; or
- 29.1.6 the ILEX Practitioner has practised as an ILEX Practitioner at any time without an ILEX Practitioner's Certificate or in breach of any condition thereon; or
- 29.1.7 the ILEX Practitioner has ceased to properly supervise their practice.
- 29.2 Upon suspension of an ILEX Practitioners Certificate or the termination of the ILEX Practitioner's Certificate for any other reason:
  - 29.2.1 ILEX shall be entitled through its authorised agent to possession of all documents in the possession of the ILEX Practitioner or their staff in connection with their practice and the ILEX Practitioner shall procure delivery of such documents forthwith and following receipt of such documents ILEX shall be entitled to distribute them in accordance with the directions of each of the clients to whom they relate or to any other person entitled to possession of them.
  - 29.2.2 ILEX shall be entitled to receive all Client Monies held by or on behalf of the ILEX Practitioner in connection with their practice and the ILEX Practitioner shall give all necessary instructions and authority for the payment of such monies as ILEX shall direct and such monies will upon receipt by ILEX or its authorised agent be held by ILEX upon trust for those beneficially entitled to them.
  - 29.2.3 An ILEX Practitioner must co-operate with ILEX in protecting the interests of the ILEX Practitioner's clients including (but not limited to) providing immediately upon request:
    - written authority for the redirection of post, telephone, faxes or emails as ILEX may direct;
    - full information relating to the operation of the ILEX Practitioner's practice;

- a written instruction to all the ILEX Practitioner's staff to co-operate with ILEX in relation to the steps arising under these rules from the suspension;
- a list of all matters requiring urgent attention.
- 29.2.4 ILEX's powers in rule 29.2 shall not apply to an Employed ILEX Practitioner to the extent that papers and monies are the property of their employer.
- 29.2.5 ILEX's powers in 29.2 shall apply to a Practice Company if any of the matters set out in rule 29.1 apply to that Practice Company or any Corporate ILEX Practitioner practising through it. However, they shall not apply if the Practice Company is regulated by another approved regulator.
- 29.2.6 ILEX's powers in rule 29.2 shall not apply to a Supervised ILEX Practitioner or an ILEX Practitioner in partnership with an authorised person and or non-authorised person which is regulated by another approved regulator.
- 29.3 If an ILEX Practitioner disputes ILEX's entitlement to suspend their certificate the ILEX Practitioner may seek the order of an appropriate court to restrain such suspension and if such an application is made ILEX will consent to such reasonable directions or arrangements as will produce the most urgent hearing in relation to the suspension as is practical.
- 29.4 ILEX may apply to an appropriate court either with or without notice to the ILEX Practitioner for orders enforcing its rights under these rules.

#### 30. Client Files and Original Documents

30.1 An ILEX Practitioner must deliver any client file or original document within their possession to ILEX's authorised agent immediately upon ILEX requiring them to do so by written notice if ILEX requires possession either:

30.1.1 to assist in any investigation by ILEX; or

- 30.1.2 to deliver that file or original document to the person entitled to it following a failure on the part of the ILEX Practitioner to do so.
- 30.2 ILEX will afford the ILEX Practitioner an opportunity to copy any such file or original document or will provide the ILEX Practitioner with copies within a reasonable time at the ILEX Practitioner's expense.
- 30.3 ILEX may use any document obtained under paragraphs 28.1, 29.2 or 30 in any proceedings including disciplinary proceedings but:

- 30.3.1 shall not (except under the direction of a court) use it to the disadvantage of any client entitled to legal professional privilege in respect of it;
- 30.3.2 shall preserve client confidentiality except to the extent that it reasonably considers disclosure of confidential information to an appropriate authority is required in the public interest or any disclosure is made with the express or implied consent of the relevant client or disclosure is required by law.
- 30.4 Any failure by the ILEX Practitioner to have included the term required by 3.3 hereof which results in any impediment to the exercise of ILEX's powers under Part III of these rules will amount to a serious breach of these rules.

#### 31. Poor Service Scheme

An ILEX Practitioner must comply with the obligations imposed upon ILEX Practitioners by the Legal Ombudsman as varied from time to time.

#### 32. Compensation Scheme

- 32.1 ILEX will operate a discretionary scheme to compensate clients who lose money by reason of a deficiency in an ILEX Practitioner's Client Account.
- 32.2 An ILEX Practitioner shall indemnify ILEX in respect of any payment made or costs incurred by the operation of such scheme in relation to their client account.
- 32.3 An ILEX Practitioner must comply with any requirements imposed upon them by the rules of such scheme as varied from time to time.

#### 33. Cost of Regulatory Action

- 33.1 An ILEX Practitioner must indemnify ILEX for any cost incurred by it (including, without limit, costs fairly attributable to the use of ILEX's staff or spent upon the services of others) in investigation, the taking of any action under these rules or in any proceedings.
- 33.2 An ILEX Practitioner will not be liable to indemnify under paragraph 33.1:
  - 33.2.1 in respect of the costs of investigation if such investigation does not either result from or discover or confirm any breach of these rules by the ILEX Practitioner; or
  - 33.2.2 in respect of the costs of any other action if such action did not result from either a breach of these rules by the ILEX Practitioner or a reasonable suspicion of such a breach on the part of ILEX; or
  - 33.2.3 in respect of the costs of any proceedings to the extent of an order of the court to the contrary.

### 34. Waivers

- 34.1 ILEX may grant an ILEX Practitioner a written waiver relieving them of a duty to comply with such part of these ILEX Practitioners Practice and Accounts Rules as ILEX considers just and proper in the circumstances.
- 34.2 An ILEX Practitioner who practices in partnership or in a corporate practice regulated by an approved regulator, other than ILEX, may apply to ILEX for a waiver of all or part of these Rules if they are complying with the practice rules of another approved regulator, which are comparable to the standards required in these rules.

### ILEX EQUALITY AND DIVERSITY CODE

- An ILEX Practitioner must not in the course of their professional dealings unlawfully directly or indirectly discriminate against any person, nor victimise or harass them on the grounds of their age, gender, disability, race, colour, ethnic or national origin, nationality, sexual orientation, marital or family status, religion or belief ("unlawful discrimination"). An ILEX Practitioner must also comply with all equality and diversity legislation in force from time to time.
- 2. Professional dealings will include all dealings by the ILEX Practitioner in the course of their work or business including, but not limited to, dealings with clients, employees, colleagues, other lawyers and those involved in the administration of justice. They will include dealings with opponents to the ILEX Practitioner's clients in litigation proceedings.
- 3. All ILEX Practitioners practices which are not regulated by other approved regulators must:
  - (a) either adopt the ILEX equality and diversity policy or have in place their own policy for avoiding discrimination and promoting equal opportunities. Such a policy should include those principles set out in the ILEX equality and diversity policy as a minimum standard; and
  - (a) comply with the applicable policy.
- 4. An ILEX Practitioner who is employed must comply with the equality and diversity policy of their employers.
- 5. A finding against an ILEX Practitioner by a competent court or tribunal of unlawful discrimination will be treated as evidence of a breach of this Code and as conduct bringing discredit upon the ILEX Practitioner and ILEX.

### ILEX EQUALITY AND DIVERSITY POLICY

- 1. This firm is committed to eliminating discrimination and to providing equal opportunities. All members of the firm including all staff will comply with this policy.
- 2. This firm will comply with the ILEX equality and diversity code and with antidiscrimination legislation in force from time to time.
- 3. This firm will also comply with Codes of Practice, issued from time to time by the Commission for Equality and Human Rights and any such other bodies set up by legislation from time to time, in so far as they apply to this firm.

- 4. All clients, employees, colleagues, partners, job applicants, counsel, experts and third parties will be treated equally without unlawful discrimination.
- 5. This firm will not behave in any of the following ways:
  - Direct discrimination where a person is treated less favourably than another person because of unlawful discrimination.
  - Indirect discrimination where a requirement or condition which cannot be justified is applied equally to all groups but has a disproportionately adverse effect on one particular group.
  - Victimisation where a person is treated less favourably than others because he or she has brought proceedings against the firm or its employees under anti-discriminatory legislation or made allegations of discrimination against the firm or its employees.
  - Harassment where a person behaves in a way that violates another person's dignity, creates a humiliating, intimidating or hostile environment or causes distress. It includes physical, verbal and non-verbal actions.

### **Employees**

- 6. This firm will ensure that there are equal opportunities for all partners, employees or applicants for employment with the firm including but not limited to recruitment, appointment, terms and conditions of appointment, opportunities for promotion, training, facilities and benefits.
- 7. Allegations of discrimination made against employees or partners of the firm or the firm will be investigated under the firm's grievance procedures. Where a partner or employee of the firm is found not to have complied with this policy disciplinary action will be taken against them.

#### Clients

8. Although this firm is free to decide whether or not to accept instructions, it will not refuse instructions on the basis of unlawful discrimination.

#### Instructing Counsel or experts

- 9. This firm will avoid refusing to brief Counsel or an expert on discriminatory grounds.
- 10. This firm will comply with a request from a client to brief a particular counsel or to instruct a particular expert subject to their suitability to deal with the matter. However, where a client's instructions to brief counsel or instruct an expert are based unfairly or unreasonably on discriminatory grounds the firm will cease to act for the client unless the instructions are revised.
- 11. This firm will comply with legislation in force from time to time relating to discrimination when instructing counsel or experts.

# All dealings

12. This firm will keep appropriate data to enable it to monitor the effectiveness of this policy. A senior member of the firm will be appointed to monitor the policy and compliance with it by the firm.

## ILEX PUBLICITY CODE

- 1. For the purposes of this code 'publicity' means all means of communication (including electronic transmissions) used by an ILEX Practitioner as a means of advertising or promoting his business.
- 2. Publicity must not be misleading, inaccurate or disreputable.
- 3. Publicity must always comply with the law.
- 4. An ILEX Practitioner may delegate responsibility for the form or content of publicity to any other person but the ILEX Practitioner shall remain accountable for compliance with this Code.

#### Name of the firm

5. An ILEX Practitioner may practise using any practice name provided it is not unlawful, misleading or disreputable.

#### Firm's communications

- 6. Any firm which includes an ILEX Practitioner as principal, partner, member, manager or owner which is not regulated by another approved regulator must comply with this paragraph. All written or electronic communications must include the following information:
  - 6.1 all information required by law; and
  - 6.2 where any names of individuals are required by law to be shown (or are shown), the status and relevant regulator of each individual;
  - 6.3 the contact address and telephone number of the firm;
  - 6.4 a statement that the ILEX Practitioners within the practice and the firm is regulated by ILEX Professional Standards Ltd;
  - 6.5 information clearly identifying whether any named individual is a partner, member, manager or owner (as appropriate) or not.
- 7. An ILEX Practitioner who is named in any written or electronic communication must ensure that their status as an ILEX Practitioner and the fact that they are regulated by IPS is also shown, where appropriate.

#### Holding out

8. An ILEX Practitioner must not hold a person out (or permit any member of their firm to be held out):

- 8.1 as a Legal Executive nor display the letters F.Inst.L.Ex. after their name unless that person is in good standing as a fully paid up Fellow entered in the Register of members of ILEX;
- 8.2 as an ILEX Practitioner unless that person is in good standing as a fully paid up member who has qualified as ILEX Practitioner through ILEX and, where relevant, has a current rights to conduct litigation certificate.

### Advertising

- 9. An ILEX Practitioner must comply with any applicable general advertising codes of practice in force from time to time including, but not limited to, all applicable generally recognised Codes of Advertising and Sales Promotion.
- 10. An ILEX Practitioner must not make or cause to be made unsolicited visits or telephone calls to members of the public. For the purposes of this rule, 'member of the public' does not include current or former clients, commercial organisations, professional contacts or public bodies.
- 11. Advertising material must state where it is the case, that the firm is a firm of ILEX Practitioners.
- 12. Advertising material which makes reference to the fees charged must fairly convey the total cost, including VAT and disbursements, and the services included. References to contingency fees or fee comparisons are not permitted.
- 13. Advertising material should not state that an ILEX Practitioner acts for a particular client without that client's express prior consent.
- 14. Advertising by leafleting or mailshots is permissible provided it is lawful, clear, concise and accurate and not otherwise in breach of this Code.
- 15. Advertising must not be offensive or be likely to cause distress or offence to any recipient.

#### Breach of the Code

- 16. IPS may by written notice require the ILEX Practitioner to cease any publicity with immediate effect which IPS in its discretion considers to be damaging to the reputation of ILEX Practitioners (whether or not such material is in breach of this Code) or in breach of this Code and thereupon the ILEX Practitioner shall comply with such notice. In the event that an ILEX Practitioner does not comply, IPS shall be entitled to bring proceedings to enforce this obligation and shall if successful be entitled to costs on an indemnity basis.
- 17. A breach of the Code may also lead to an investigation of the ILEX Practitioner's conduct by IPS.

### ILEX PRACTITIONERS' INDEMNITY INSURANCE SCHEME

#### Introduction

ILEX Practitioners have both a professional duty and a contractual obligation to maintain professional indemnity insurance in accordance with this scheme. ILEX Practitioners may obtain indemnity insurance through their own scheme or the IPS Master Policy scheme, once it is established.

#### 1. Own Indemnity Insurance Scheme

Where an ILEX Practitioner obtains indemnity insurance cover through their own scheme they must ensure that it meets minimum terms and conditions. The minimum terms and conditions will be the same as those set out at Annex 1 in respect of the Master Policy scheme, except any references to the Master Policy scheme. An ILEX Practitioner may arrange for cover additional to the minimum terms and conditions.

#### 2. The Master Policy

- 2.1 The Master Policy provides cover for all ILEX Practitioners' practices for the mandatory limit set by the IPS Board from time to time for each claim. ILEX Practitioners may arrange for additional cover through a facility operated by the Master Policy Brokers appointed by IPS.
- 2.2 The Master Policy covers any civil liability incurred in connection with the ILEX Practitioners practice in the normal course of such practice. It includes cover for the dishonest acts of partners or employees but does not indemnify a person who is themselves dishonest or condones dishonesty. The Master Policy is subject to an excess or deductible.
- 2.3 The detailed terms of the Master Policy as agreed by IPS from time to time are published by IPS and available online, and appear at Annex 1.

#### 3. ILEX Practitioners Certificate

IPS will only issue an ILEX Practitioners certificate to an ILEX Practitioner upon receipt of an application in the required form accompanied by:

- 3.1 Evidence that a certificate of insurance has been issued to the practice in which the ILEX Practitioner is a principal in the terms of the Master Policy and that cover has been continuously in place since the last renewal or issue of the ILEX Practitioners certificate or evidence that a certificate of insurance will be issued to the ILEX Practitioner upon issue of a first ILEX Practitioners Certificate; or
- 3.2 Evidence that the ILEX Practitioner has been exempted from that requirement on the basis of the application of equivalent cover by other means, including their own scheme of indemnity insurance.

# 1. **Insurance Certificate**

It is the responsibility of each ILEX Practitioner to arrange for his inclusion within their own policy of insurance or, in the case of the Master Policy, by application and payment to the IPS Brokers.

### 2. Uninsured Practise

- 2.1 An ILEX Practitioner must not practise whilst uninsured. IPS may take steps by court proceedings or otherwise to restrain an ILEX Practitioner from practising whilst uninsured.
- 2.2 The conduct of an ILEX Practitioner who practises without a policy of indemnity insurance in place will be investigated under the ILEX Investigation, Disciplinary and Appeals Rules.
- 2.3 The conduct of an ILEX Practitioner who makes dishonest or fraudulent declarations when submitting an application for insurance cover will be investigated under the ILEX Investigation, Disciplinary and Appeals Rules.
- 2.4 IPS may include within the minimum terms and conditions or Master Policy such cover to protect the public against unsatisfied claims against uninsured ILEX Practitioners as it shall think appropriate. IPS shall be entitled to recover against any ILEX Practitioner to whom that cover has applied for any period (whether or not a claim has been made) such contributions to the cost of the Master Policy to IPS as IPS shall direct by written notice or notices. Such contributions shall be recoverable as debts of the ILEX Practitioner.

### 3. Run-off Cover

An ILEX Practitioner who ceases practise must provide IPS with a certificate of "run-off" cover provided by their own policy of insurance or on the terms of the Master Policy for a minimum of 6 years from the date of cessation.

#### 4. Evidence of Cover

An ILEX Practitioner must disclose the identity of their insurer to any client upon written request.

### 5. **Compliance with Policy Terms**

An ILEX Practitioner must comply fully with the terms of their own policy of insurance or the Master Policy including (without limit) as to changes in circumstances and requirements for notification.

### 6. Exchange of Information

IPS shall be entitled to:

- 6.1 require ILEX Practitioners to produce any information it might require concerning a claim;
- 6.2 exchange information concerning a claim with Insurers and Brokers;

- 6.3 receive evidence from Insurers when any insurance is voided;
- 6.4 disclose to Insurers any information concerning the conduct of an ILEX Practitioner or his practice which may affect the insurance policy.

# Annex 1 THE CURRENT MASTER POLICY TERMS AND SPECIMEN CERTIFICATE OF INSURANCE

- 6. IPS will take out a Master Policy with an insurance company. The policy may be arranged through an Insurance Broker.
- 7. The insurance company will be known as the Authorised Insurer.
- 8. The policy will indemnify the ILEX Practitioner and their practice against civil liability and defence costs arising from the provision of legal services except any sums that they have recovered from the other party to the proceedings.
- 9. The policy will cover claims made during the period of the policy and claims made during the period of the policy relating to events that occurred within the previous 6 years.
- 10. The policy will cover the acts or omissions of the current and former ILEX Practitioners, partners, co-members or co-directors and employees of the practice or, in the case of run-off cover, the preceding practice.
- 11. The minimum level of cover will be set from time to time by the IPS Board.
- 12. Where separate claims are made arising from the same or related acts or omissions they can be aggregated and regarded as one claim.
- 13. There will be no limit on defence costs.
- 14. The level of excess that an ILEX Practitioner is liable to pay will be set at £2,500, however, a ILEX Practitioner may vary the level of excess. There will be no excess for defence costs.
- 15. A policy of indemnity insurance may only be cancelled where the practice is merged with a successor practice which has obtained cover for the new entity.
- 16. The insurance must not exclude or limit the liability of the Insurer in cases of negligence or breach of duty by the insured except to the extent that any civil liability or defence costs arise from the following matters:
  - Any liability of the insured for causing or contributing to death or bodily injury (but it must cover psychological injury or emotional distress arising from the negligence or breach of duty);
  - Any liability of the insured for causing or contributing to damage, destruction or loss of any property (other than property in the care custody or control of the firm and used in connection with it) except that the insurance must cover such liability which arises from the negligence or breach of duty;
  - Partnership disputes or any disputes between the principals of the insured;

- Employment breaches or disputes;
- Any debts or liabilities, whether trading or personal, that the insured incurs;
- Any fines or penalties howsoever caused.
- The insurer need not cover or assume any liabilities incurred through the fraud or dishonesty of the insured where the insured admits or is found guilty by a court or other judicial body of fraud or dishonesty.

### THE ILEX CLIENT PROTECTION SCHEME

#### 1. Introduction

This Scheme has been established for the benefit of the clients of ILEX Practitioners who suffer loss as a result of an ILEX Practitioner's dishonesty or failure to account. It is established by contract between IPS and each authorised ILEX Practitioner. Under the Scheme IPS may make grants to clients from a Protection Fund but is not legally obliged to do so. This document sets out how money is raised for the Protection Fund and the policies IPS intends to apply in deciding in its discretion whether or not to make a grant from the Protection Fund.

#### 2. The Establishment and Maintenance of the Protection Fund

- 2.1 IPS shall establish and maintain a fund called the Protection Fund of such amount as it shall consider appropriate.
- 2.2 Each ILEX Practitioner shall make such contribution to the Protection Fund at such time as IPS (acting through the IPS Board) shall decide and such contribution shall be due to IPS as a debt upon written notification of the amount due.
- 2.3 IPS shall hold such part of the Protection Fund as is not immediately required to make payments on interest bearing deposit or in other appropriate investments and shall accrue all income to the Protection Fund.
- 2.4 IPS shall hold the Protection Fund pursuant to its obligations hereunder but shall not do so as trustee.

For the purpose of this Scheme an ILEX Practitioner is a person authorised to practise as such by IPS in accordance with any ILEX practitioner rules.

#### 3. Payments from the Protection Fund

IPS shall be entitled in its discretion to make payments from the Protection Fund for any of the following purposes:

- 3.1 the making of grants or payments to clients of ILEX Practitioners who have suffered loss as a result of a ILEX Practitioner's dishonesty or failure to account;
- 3.2 to meet the costs of operating the Fund;
- 3.3 to refund contributions;
- 3.4 to pay premiums in relation to any insurance effected for the purpose of the Scheme;

- 1.5 to repay any loan or liability incurred for the purposes of the Scheme;
- 1.6 to make any other payment which in the reasonable opinion of IPS is desirable to further the purposes of the Scheme.

#### 4. Accounts

IPS shall annually publish a report on the operation of the Scheme and Accounts for the Protection Fund.

#### 5. Borrowing and Late Payments

- 5.1 For the avoidance of doubt IPS shall be entitled to borrow for the purposes of the Scheme and deposit the Protection Fund or charge any assets comprised within it as security for any loan or facility taken for the purposes of the Scheme.
- 5.2 Any sum due from an ILEX Practitioner to IPS shall carry interest from seven days after due date at a rate to be decided from time to time.

### 6. Policies

- 6.1 IPS adopts the Scheme Policy set out at Annex 1 hereof for the operation of the Scheme but may in its discretion modify that Policy from time to time provided that any modification is published prior to taking effect.
- 6.2 IPS will exercise discretion in relation to any application under the Scheme and will not be bound by the Scheme Policy in any case it considers exceptional.

### 7. Application Procedures

IPS adopts the Application Procedure set out at Annex 2 hereof but may in its discretion modify that procedure from time to time provided that any modification is published prior to taking effect.

#### 8. ILEX Practitioner's Indemnity

- 8.1 Any ILEX Practitioner in respect of whom a grant is made shall indemnify IPS to the extent of any sums paid from the Protection Fund.
- 8.2 Any ILEX Practitioner who is in default of any obligation to pay client funds or whose client account is probably deficient shall upon written notice given by IPS lodge with IPS such sum as IPS may by that notice require as security against any future liability under 8.1 above.
- 8.3 Any ILEX Practitioner who fails to lodge or pay any sum required under this clause shall not deal with or dispose of any asset or make any payment except insofar as the ILEX Practitioner's personal net assets substantially exceed the amount required by notice under paragraph 8.2.

# Annex 1 SCHEME POLICIES

### A. BASIC PRINCIPLES

# 9. Composition of Fund

The fund shall comprise of:

- Contributions made to the fund by ILEX members and ILEX Practitioners;
- Such of ILEX's reserves as ILEX shall make available for the compensation fund from time to time;
- Interest received on the fund;
- Money borrowed for the benefit of the fund;
- Money recovered by IPS as a result of payments it had made out of the fund;
- Any other money deemed by IPS to form part of the fund.

### 10. A Limited Fund

The Protection Fund does not have unlimited resources and therefore its application must be the subject of priorities. Its object is to replace funds misappropriated from an ILEX Practitioner's client account where no other possibility of recovery exists.

### 11. A Discretionary Fund

Applicants have no right to a grant but seek a favourable exercise of IPS' discretion to make a payment in appropriate cases.

### 12. Applications

It is for an applicant to provide IPS with all of the evidence necessary for a grant to be considered.

# A. FACTORS IN THE EXERCISE OF DISCRETION

### 13. Applicants who will generally not receive a grant

Applicants who:

- 5.1 have not acted throughout with integrity; or
- 5.2 have contributed to their loss by their conduct or carelessness; or
- 5.3 have applied on the basis of a failure to account but have not suffered significant hardship as a result of that failure; or
- 5.4 have failed to co-operate with an investigation or enquiry conducted by IPS or any other authority;

will generally not receive a grant or may receive a reduced grant.

### 14. Applications which will generally not be successful

Applications which:

- 1.0 do not contain all necessary facts and documentary evidence; or
- 2.0 are not made as a last resort; or
- 3.0 are not made promptly and in any event within six months of loss; will generally not be successful.

# 15. Losses which will generally not be the subject of a grant

The following losses would not generally lead to the making of a grant:

- 7.1 losses other than those arising from the dishonest misappropriation of, or failure to account for, funds on client account; or
- 7.2 lost interest agreed to be paid; or
- 7.3 lost profits or consequential expenses; or
- 7.4 losses arising from professional negligence; or
- 7.5 losses arising from poor service; or
- 7.6 losses arising outside of the normal course of an ILEX Practitioner's practice.

### 16. Supplementary grants

When a grant is made a supplementary grant may also be made as a contribution to:

- 4.0 the loss of deposit interest from the date of loss until the date of grant; and/or
- 5.0 any legal costs reasonably incurred in making the application for a grant.

# 17. Maximum grants and interim grants

- 4.1 IPS will publish from time to time the maximum amount that may be awarded as a grant from the Protection Fund.
- 4.2 In cases of exceptional urgency and severe hardship IPS may make interim grants of a proportion of the amount expected to be paid upon completion of any application and such interim grants may be subject to such conditions as IPS shall consider appropriate including (without limit) repayment.

# 5 Subrogated rights

As a condition of the making of any grant applicants will be required to execute such documents as are required by IPS for it:

- 5.1 to be subrogated to any rights and remedies of the applicant in relation to the act or default in respect of which a grant is to be made and to permit IPS (subject to a sufficient indemnity against costs) to sue in the applicant's name for the benefit of the Protection Fund to the extent of the grant, interest and costs; and/or
- 5.2 to receive the benefit of any such right or remedy as referred to in 9.1 and to the same extent by way of assignment or otherwise.

# 6 Further conditions of any grant

As further conditions of any grant IPS may require an applicant:

6.1 to undertake to co-operate with any enquiry by IPS or any other authority or person into the conduct of any person;

6.2 to provide evidence and/or assistance in relation to any proceedings.

### 7 General issues

7.1A grant may be made in respect of a person who was previously an authorised ILEX Practitioner and continues to hold themselves out as such

to an applicant who reasonably believes that they continue to be an authorised ILEX Practitioner.

- 7.2 Applications under the Scheme must be made in the form required by IPS as modified from time to time.
- 7.3A failure to respond promptly and adequately to queries in relation to an application raised by IPS may result in the application being rejected.
- 7.4An applicant may only make a further application for a grant in respect of the same loss if they are able to provide significant new evidence which was not previously available to them.
- 7.5The amount of any grant will be reduced to take into account any costs which an applicant might reasonably have been expected to incur but for the circumstances leading to the application.

### Annex 2 APPLICATION PROCEDURE

### **1** Procedural Requirements

- g. Applications shall be made in writing in the required form with accompanying documentary evidence to IPS;
- IPS will give written notice of any application to the Scheme to the relevant ILEX Practitioner or his representative before any grant is made;
- i. IPS will provide written notice of its decision in relation to any application with brief reasons to the applicant and the relevant ILEX Practitioner.