| Strategic Objectives | | | | | Key | 1 |
|---|-------------------------------------|--|---|---|--------|--|
| 1 To engage proactively with consumers of legal services and other stakeholders and use the information gained to inform evidence based policy development | | | | | | Progressed as plan |
| 2 To provide information to help consumers make decisions about legal services, understand the standards they can expect and how to complain if necessary | | | | | | Partly progressed as plan |
| 3 To consult consumers and other stakeholders about our regulation of legal services and take account of their views in the development of our organisation | | | | | | Not delivered yet |
| | | | | | White | Not started yet |
| GOAL: | DELIVERS STRATEGIC OBJECTIVE: | ACTIVITY: | WHEN: | BY: | STATUS | Q4 PROGRESS: (Oct to Dec 2016) |
| Complaints and Disciplinary | Process | | | • | | |
| Improve user satisfaction levels | 1, 2 | Invite 100% of complainants and subject members to complete satisfaction survey on CRL complaint handling process | Within 7 days of conclusion of complaints process (+ 2 reminders) | Enforcement | Green | 22 consumer survey questionnaires sent out during Q4 |
| Identify learning points and process improvements | 1, 2 | Analyse trends and report annually | January 2017 for 2016 Annual Report | Enforcement | | Not due |
| Ensure process development is evidenced based | 3 | Review and develop complaint handling process having regard to learning points | January 2017 for 2016 Annual Report | Enforcement | | Not due |
| Improve effectiveness of survey | 3 | Review survey format and improve as required | January 2017 for 2016 Annual Report | Enforcement | | Not due |
| First Tier Complaints: Comp | aints handling | | • | | • | • |
| Identify first tier complaint data source | 1 | Ask 100% of renewing members within annual membership renewal process whether they had first tier complaint/s Yes/No | Q4 2015/Q1 2016 | CILEx Member Services (question 9 on membership renewal) | Green | Done |
| Identify extent and profile of first tier complaints amongst regulated community | 1 | Invite 100% of Yes group to complete survey | Q1 & 2 (main group Jan plus mop ups) | Consumer Engagement | Green | Survey closed June. 222 response, 58% rate (194/72% in 2015) |
| Measure trends, identify learning points | 1 | Analyse and report results | June | Consumer Engagement | Green | Data analysis and review under way |
| Identify regulatory, supervision and monitoring information | | Invite feedback from Strategic Risk Committee on risks and learning points | November | Entity Authorisation and Supervision team | | The SRC did not meet at the end of Q3/Q4. Provision of feedback will be taken forward into 2017. |
| Reduce service failures; maintain/improve compliance with first tier complaints guidance | 1 | Member engagement/communications on learning points/education | Q3 & 4 | Consumer Engagement/ Comms | Amber | FTCH & ADR compliance article in the November Journal. Further article planned for February Journal. |

| | DELIVERS | | | | | |
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| GOAL: | STRATEGIC OBJECTIVE: | ACTIVITY: | WHEN: | BY: | STATUS | Q4 PROGRESS: (Oct to Dec 2016) |
| First Tier Complaints: Comp | liance with Gui | dance | | | • | |
| Assess compliance with guidance | 2, 3 | Identify 100% of newly self-declared self- employed regulated members doing unreserved work | Monthly Concept database query | Entity Authorisation and Supervision | Green | Acheived through database searches, self-declaration and risk intelligence. Questionnaire provided to CILEx to assist with identification of self-employed members. |
| Identify compliance levels | 2, 3 | Contact 100% of newly self employed members doing unreserved work to assess compliance with guidance | Within 10 days of registration as self employed | Entity Authorisation and Supervision | Green | Invited to complete questionnaire. Unless locum, they are asked for client care letter (CCL) and Complaints handling procedure (CHP) |
| Improve compliance levels, rectify areas of non compliance | 2, 3 | Give feedback to self employed members on client care and compliance with First Tier Complaints Handling Guidance | Within 10 days of response | Entity Authorisation and Supervision | Green | Feedback provided upon receipt of CCL and CHP is received (some are reluctant to engage) |
| Improve compliance levels, rectify areas of non compliance | 2, 3 | Contact CILEx Regulation regulated entities to check compliance with first tier complaints guidance through annual return and supervision visits. | tbc | Entity Authorisation and Supervision | Green | CHP and CCL are checked on authorisation. Compliance reviewed as annual return process |
| Data sharing with Legal Omb | oudsman and c | | | | | |
| Improve understanding of complaints made about members and entities, identify areas for education of members | 1 | Negotiate MoU with LeO and other regulators for setting common objectives for consumer feedback and complaints data sharing | tbc (SRA redrafting terms after vetoing 1st draft) | Consumer Engagement | Green | New all regulator framework MoU complete. SRA have approached CRL to enter into a bilateral MOU with them. An operational document will operate alongside the MOU to address data sharing in enforcement Newsletter link to LeO article about signposting to LeO. |
| Stakeholder engagement | 1 | Share data under terms of MoU | tbc | Consumer Engagement | | Information sharing is taking place with other stakeholders.E.g.12 instances with OISC in 2016. |
| Client Satisfaction Survey | | | | | • | |
| Gather data on client satisfaction, educate regulated community, identify areas of risk | 1, 3 | Ask 100% of self employed members to sign post clients to Client Satisfaction Survey. | | Consumer Engagement | Green | Survey live from January 2016. 24 responses as at end of Q2, 33 responses at the end of Q3 and 34 Q4. Total responses during the year was 67. |
| Gather data on client satisfaction, educate regulated community, identify areas of risk | 1,3 | Ask 100% of authorised entities to sign post clients to Client Satisfaction Survey | | Entity authorisation and Supervision | Green | On-going |

| | DELIVERS STRATEGIC OBJECTIVE: | ACTIVITY: | WHEN: | BY: | STATUS | Q4 PROGRESS: (Oct to Dec 2016) |
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| Increase data collection levels | 1, 3 | Promote awareness of survey to all consumers of legal services provided by CLR authorised members. | | Consumer Engagement | | Survey moved to Homepage of website and consumer section. Email and e-shot promoted survey again in Q4. 10 responses in Q1, 14 responses in Q2, 9 responses in Q3, 34 response in Q4 |
| | | | | | Amber | |
| Consumer Sector Engageme | nt | Maintain and many database of consumer | Daviano accastante | Canavinari | | Databasa in dayalanmant |
| Gather sector intel, raise our profile | 1 | Maintain and grow database of consumer organisation contacts | Review quarterly | Consumer Engagement | Amber | Database in development |
| Develop links with key consumer organisations | 1 | Engage with key contacts, initially by visit, to explore opportunities for collaboration and explain our role | Review quarterly | Consumer Engagement | Amber | Consumer organisations invited to Regulators' Forum to share work/ research. Currently engaging with Citizens Advice on their "Against the Clock" report. and 10 Tips to prepare to meet a legal advisor. |
| Keep up to date with consumer expectations and approaches to consumer engagement | 1 | Identify collaborative work/comms on a bespoke basis | Review quarterly | Consumer Engagement | | Citizens Advice "Against the Clock" identified as important for policy decisions around provision of information to consumers who are time as well as money short (completed 01.2017) |
| | | | | | Amber | |
| Share intel | 1 | Brief management team on current issues | Quarterly | Consumer Engagement | Green | Consumer briefings at monthly staff meetings embedded |
| Identify consumer expectation issues | 1 | Review LSCP and other consumer sector reports | Within 4 weeks of publication | Consumer Engagement | Green | CMA final report published December. Clear recommendations made about needs of consumers and transparency work required by regulators to meet consumer needs. |
| Develop consumer issues knowledge map | 1 | Maintain summary of key developments | Review knowledge map quarterly | Consumer Engagement | Amber | In development |
| Ŭ İ | 3 | Brief managers on impacts on areas for development of regulatory practice | As required and review quarterly | Consumer Engagement | Green | On going e.g. staff briefings |
| Comparison Data | | | | | | |
| Consolidation of existing approach, promote advance thinking on response to future requirements for disclosure (e.g. complaints data) | 1 | Develop a Comparison Data Policy for Board approval - revised to report to Board and include data issues generally) | By end June 2016 - revised to September | Consumer Engagement | | CMA final report published in December 2016 with recommendations for minimum disclosure requirements. |
| Inform policy development | 1 | Monitor developing requirements/ LSCP proposals | As required | Consumer Engagement | Amber Green | Policy development requirement identified |

| | DELIVERS | | | | | |
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| | STRATEGIC | | | | | Q4 PROGRESS: (Oct |
| GOAL: | OBJECTIVE: | ACTIVITY: | WHEN: | BY: | STATUS | to Dec 2016) |
| Public Profile Development | | I | T= - | 1 = | | |
| Identify opportunities for | 2 | Audit CRL consumer profile and information in | Q1 | Consumer | | See CILEx Regulation public information |
| increased transparency and | | the public domain including website | | Engagement | | document (this identifies websites which |
| public profile | | | | | | mention CLR, or those which should or should include references to CLE but |
| | | | | | | only refer to solicitors and barristers.) |
| | | | | | A | only refer to solicitors and barristers.) |
| Identify opportunities for | 2 | Research best practice amongst comparable | Q2 | Consumer | Amber | Rolled into work in collaboration with |
| increased transparency and | 2 | organisations | Q2 | Engagement | | other regulators to deliver CMA |
| public profile | | organisations | | Lingagement | | recommendations |
| <u> </u> | _ | | | | | |
| Ditto | 2 | Develop costed recommendations for increased | Q3 | Consumer | | Ditto |
| Legal Choices website | 1 | public transparency | | Engagement | | |
| Informing consumer choice | 2 | Maintain proactive membership of editorial panel | Quarterly | Consumer | | ECO agreed that LC should host 10 Tips |
| | 2 | and attend panel meetings | Quarterly | Engagement | | for preparing for a meeting with a legal |
| | | and attend parier meetings | | Lingagement | | services and liaise with Citizens Advice |
| | | | | | | as to best presentaton of content. |
| | | | | | | · |
| | | Mark to the total transfer of | | | Green | |
| Helping consumers make | 2 | Maintain and develop website content | As required | Consumer | | Provision of feedback on articles; |
| decisions about legal services | | | | Engagement | | updating items on the site, written articles; provision of social media articles |
| | | | | | | and improvement of pages |
| | | | | | Green | , , , |
| Proactive engagement with | 2 | In collaboration with other regulators promote | Review quarterly | Consumer | | Provision of feedback on articles/social |
| consumers | | awareness of the website amongst consumers | | Engagement/ | | media articles and improvement of page |
| | | especially by use of social media | | Comms | Green | |
| CILEx Regulation website | | | | | | |
| Informing consumers | 2 | Maintain and develop content for Consumer | As required and | Consumer | | Work carried out Q1, none required Q2. |
| | | section of CILEx Regulation website | review quarterly | Engagement | | word required identified and plan to carry out work in Q4 to be carried out Q1 2017 |
| | | | | | | out work in Q4 to be carried out Q1 2017 |
| | | | | | Green | |
| Informing consumers of | 2 | Improve accessibility to the FTCH survey results. | Q1 & Q2 | Consumer | | Ongoing work to improve presentation |
| service standards | | Develop information about good service. | | Engagement | | and accessibiltiy of website information |
| | | | | | Green | |
| Improve presentation of | 2 | Investigate if access to CILEx Authorised | Q2 & Q3 | Consumer | | CRL practitioner directory experienced |
| decision making information | | Practitoners register and presentation of | | Engagement | | issues with developer following |
| | | information about it can be made more consumer | | | | identification of bugs during testing. |
| | | accessible | | | | CILEx are in discussion with developer. |
| | | | | | Amber | |
| Improve presentation of | 2 | Investigate if access to other decision making | Q2 & Q3 | Consumer | | Decision taken to recruit consumers |
| decision making information | | information such as disciplinary can be presented in a more consumer accessible way alongside | | Engagement | | through client feedback and approach |
| | | other decision making information | | | | CO for this |
| | | other decision making information | | | Amber | |
| | | | J | l | Allinel | |

| | DELIVERS STRATEGIC OBJECTIVE: | ACTIVITY: | WHEN: | BY: | | Q4 PROGRESS: (Oct to Dec 2016) |
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| Research activities | | | | | | |
| To understand consumer issues with Client care letters and develop key principles for communicating client care information | 1, 3 | Through the Regulators' Forum, collaborate with other approved regulators to initiate and progress research through an independent research company | | Consumer Engagement | Green | Completed |
| To carry out collaborative consumer engagement and research work | 1, 3 | Through the CEO Forum carry our collaborative work and research with other approved regulators | | CEO & Consumer Engagement | | Hosting of 10 tips for preparing for a meeting with a legal services provider under discussion with Citizens Advice Bureau as to format. |